## CABOT CORPORATION RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

All dollar amounts shown below are in millions, except per share information

	 Fiscal 2017 <sup>(A)</sup>										
	Dec. Q			Jun. Q		Sept. Q		FY 2017			
Reconciliation of Adjusted EPS to GAAP EPS											
Net income (loss) per share attributable to Cabot Corporation	\$ 0.85	\$	1.18	\$	0.71	\$	1.07	\$	3.81		
Less: Certain items after tax	0.01		0.31		(0.10)		0.16		0.38		
Adjusted earnings per share	\$ 0.84	\$	0.87	\$	0.81	\$	0.91	\$	3.43		

	Fiscal 2017									
		Dec. Q	Mar. Q		Jun. Q		Sept. Q		F	Y 2017
Reconciliation of Segment EBIT to Net Income and Segment EBITDA Margin Net income (loss) attributable to Cabot Corporation	\$	54	¢	74	•	45	\$	68	¢	241
Net income (loss) attributable to cabot corporation  Net income (loss) attributable to noncontrolling interests	Ψ	4	Ψ	6	φ	8	Ψ	7	φ	25
Equity in earnings of affiliated companies, net of tax		(2)		(1)		(3)		(1)		(7)
Provision (benefit) for income taxes		17		(1)		16		(3)		29
Income (loss) from continuing operations before income taxes and equity in earnings				(.)				(0)		
of affiliated companies	\$	73	¢	78	\$	66	\$	71	\$	288
Interest expense	Ψ	13	Ψ	13	Ψ	13	Ψ	14	Ψ	53
Certain items		-		-		2		1		3
Unallocated corporate costs		12		14		11		13		50
General unallocated (income) expense		(5)		1		4		8		8
Equity in earnings of affiliated companies		2		1		3		1		7
Total Segment EBIT	\$	95	\$	107	\$	99	\$	108	\$	409
Plus: Total Depreciation & Amortization		38		38		39		40		155
Plus: Adjustments to Depreciation <sup>(B)</sup>		_		1		-		(1)		-
Total Segment EBITDA	\$	133	\$	146	\$	138	\$	147	\$	564
Less: Unallocated Corporate Costs	•	(12)	•	(14)	•	(11)	•	(13)	•	(50)
Adjusted EBITDA	\$	121	\$	132	\$	127	\$	134	\$	514
7			•		•		•			-
	_	Dec. Q		ar. Q		un. Q		pt. Q		Y 2017
Reinforcement Materials EBIT	\$	40	\$	54	\$	51	\$	48	\$	193
Plus: Depreciation & Amortization	_	17		17		17		18		69
Reinforcement Materials EBITDA	\$	57	\$	71	\$	68	\$	66	\$	262
Reinforcement Materials Sales	\$	295	\$	352	\$	367	\$	367	\$	1,381
Reinforcement Materials EBITDA Margin		19%		20%		19%		18%		19%
	_	Dec. Q		ar. Q		un. Q		pt. Q		Y 2017
Performance Chemicals EBIT	\$	49	\$	51	\$	46	\$	55	\$	201
Plus: Depreciation & Amortization		11		12		11		12		46
Performance Chemicals EBITDA	\$	60		63		57	\$	67		247
Performance Chemicals Sales	\$	205	\$	228	\$	229	\$	246	\$	908
Performance Chemicals EBITDA Margin		29%		28%		25%		27%		27%
		Dec. Q		ar. Q		un. Q		pt. Q		Y 2017
Purification Solutions EBIT	\$	4	\$	2	\$	(2)	\$	2	\$	6
Plus: Depreciation & Amortization	_	9	_	10	_	10		10	_	39
Purification Solutions EBITDA	\$	13	\$	12	-	8	\$	12	-	45
Purification Solutions Sales	\$	69		67	\$	71	\$	74		281
Purification Solutions EBITDA Margin		19%		18%		11%		16%		16%
Coosially Childs CDIT	\$	Dec. Q	Ma \$	ar. Q	J \$	un. Q	Se \$	pt. Q	F \$	Y 2017
Specialty Fluids EBIT	\$	2	Ф	-	\$	4	Ъ	3	Ъ	9
Plus: Depreciation & Amortization		1		-		1		-		2
Specialty Fluids EBITDA	\$	3	\$	-	\$	5	\$	3	\$	11
Specialty Fluids Sales	\$	11	\$	7	\$	12	\$	11	\$	41
Specialty Fluids EBITDA Margin		27%		0%		42%		27%		27%

		Fiscal 2017										
Reconciliation of Discretionary Free Cash Flow	1	Dec. Q	Mar. Q		Jun. Q	Sept.	Q	FY	2017			
Cash flow from operating activities (C)		102	(5	1)	132	1	157		340			
Less: Changes in net working capital (D)		16	(13	4)	31		64		(23)			
Less: Sustaining and compliance capital expenditures		21	1	8	30		50		119			
Discretionary Free Cash Flow	\$	65	\$ 6	5	\$ 71	\$	43	\$	244			

<sup>(</sup>E) Adjustments to depreciation includes the addition of the depreciation expense of a contractual joint venture in Purification Solutions less accelerated depreciation expense not allocated to a business.

(C) As provided in the Consolidated Statement of Cash Flows.

<sup>(</sup>D) Defined as changes in accounts receivable, inventory and accounts payable and accrued liabilities as presented on the Consolidated Statement of Cash Flows.