## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 25, 2007

# **CABOT CORPORATION**

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation) **1-5667** (Commission File Number) **04-2271897** (IRS Employer Identification No.)

TWO SEAPORT LANE, SUITE 1300, BOSTON, MASSACHUSETTS

(Address of principal executive offices)

**02210-2019** (Zip Code)

Registrant's telephone number, including area code: (617) 345-0100

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2 below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On July 25, 2007, Cabot Corporation issued a press release announcing its operating results for the fiscal quarter ended June 30, 2007. A copy of the press release, together with supplemental business information for the third quarter of Cabot's 2007 fiscal year, are furnished herewith as Exhibits 99.1 and 99.2.

## Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

- 99.1 Press release issued by Cabot Corporation on July 25, 2007
- 99.2 Third Quarter Fiscal Year 2007 Supplemental Business Information

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## CABOT CORPORATION

By:	/s/ James P. Kelly
Name:	James P. Kelly
Title: C	Controller

Date: July 25, 2007

3

## EXHIBIT INDEX

Exhibit Number	Title
99.1	Press release issued by Cabot Corporation on July 25, 2007
99.2	Third Quarter Fiscal Year 2007 Supplemental Business Information

4

Contact:

Susannah R. Robinson Director, Investor Relations (617) 342-6129

### CABOT ANNOUNCES THIRD QUARTER OPERATING RESULTS

**BOSTON, MA** (July 25, 2007) — Cabot Corporation (NYSE:CBT) today announced net income of \$20 million after-tax (\$0.30 per diluted common share) for the third quarter of 2007, including \$3 million after-tax (\$0.05 per diluted common share) of charges from certain items and discontinued operations, compared to net income of \$25 million after-tax (\$0.37 per diluted common share) for the third quarter of fiscal 2006, including \$2 million after-tax (\$0.02 per diluted common share) for the third quarter of fiscal 2006, including \$2 million after-tax (\$0.02 per diluted common share) of charges from certain items. Details of our financial results, certain items and the charge from discontinued operations included in net income are provided in the accompanying tables.

In commenting on the results, Kennett F. Burnes, Cabot's Chairman and CEO, said, "While we are disappointed with our financial results for the third quarter of 2007, we remain optimistic regarding the overall health of our business and are quite encouraged with our business development activities. Many of the unfavorable performance drivers were anticipated, including continued volatility in carbon black feedstock costs, the recent slowdown in the electronics industry affecting both Supermetals and fumed metal oxides and continued weakness in the inkjet aftermarket segment. On the positive side, demand in the carbon black and fumed metal oxides product lines remained very strong, our Specialty Fluids Business performed well during the quarter and we continue to be pleased with the prospects for the high-speed inkjet market."

#### **Product Line Performance**

The carbon black product lines continued their strong volume performance but were negatively impacted by higher feedstock costs during the quarter. Rubber blacks' volumes increased by 4% when compared to the third quarter of 2006 and by 2% sequentially, with continued growth in emerging regions. When compared to the third quarter of 2006, this volume increase was the primary driver of improved results, as lower raw material costs were offset by lower pricing from the feedstock related pricing mechanism in our contracts. When compared to the second quarter of 2007, despite the increase in volumes, results declined due to the decrease in rubber blacks' unit margins caused by lower contract prices and higher feedstock costs. In performance products, volumes declined by 2% when compared to the same period of 2006 due to low end product sales during the third quarter of 2006 that did not recur during this quarter. Despite this decline, the product line experienced strong sales in the masterbatch segment and improved performance as a result of favorable pricing and product mix. Sequentially, performance products' volumes increased by 5% and pricing remained relatively stable, however, higher raw material costs offset this otherwise strong performance. Our rubber blacks and performance products product lines were unfavorably impacted during the third quarter of 2007 by the time lag in our feedstock related pricing adjustments and the impact of the immediate recognition of feedstock costs in North America. These factors unfavorably impacted our carbon black product lines by \$16 million, compared to a positive impact of \$5 million in the second quarter of 2007.

Inkjet colorants continued to struggle with the decline in the aftermarket segment during the quarter, but the high-speed printing segment remains promising. Volumes decreased by 2% compared to the third quarter of 2006 and by 5% compared to the second quarter of 2007 primarily because of weakness in aftermarket volumes, which decreased by 41% compared to the third quarter of 2006 and by 7% sequentially. Profitability in the product line decreased when compared to both periods. When compared to the third quarter of 2006, a slightly beneficial product mix and strong sales in the high-speed segment were not enough to offset

SOHO volume softness, higher costs associated with new capacity and increased R&D spending aimed at the future growth of the product line. Sequentially, lower volumes and inventory related costs combined to decrease profitability.

Funed metal oxides continued its strong performance with year to date profitability up by more than 30% driven by high plant utilization, including at our new manufacturing facility in China. Volumes grew by 1% in the third quarter of 2007 when compared to the third quarter of fiscal 2006, as strong growth in the silicones and niche segments more than offset significantly decreased demand in the electronics segment. Compared to the same quarter of 2006, the profitability of the product line improved as lower average feedstock costs from our new facility in China, lower hydrogen costs and slightly higher volumes more than offset increased fixed manufacturing costs related to our facility in China and higher maintenance costs at other sites. When compared to the second quarter of 2007, volumes decreased by nearly 3% with softness in both the silicones and electronics segments. Sequentially, profitability was flat as lower costs and favorable currency translation offset the impact of lower volumes.

The Supermetals Business again struggled with an uncertain market and high ore costs, and while its performance improved somewhat from the second quarter of 2007, it remained below expectations. When compared to the third quarter of 2006, the Business experienced significantly lower profitability driven by a 28% reduction in total tantalum volumes and lower pricing from the transition to market based sales that was completed in December 2006. Additionally, higher ore costs unfavorably impacted profitability when compared to the same period of 2006. Compared to the second quarter of 2007, profitability improved slightly as lower manufacturing spending and several one time expenses in the second quarter of 2007 that did not recur in the current quarter more than offset 8% lower volumes and an unfavorable product mix.

The Specialty Fluids Business had an encouraging quarter. Strong rental revenues caused profitability to increase when compared to both the third quarter of 2006 and the second quarter of 2007. Our fluid utilization rate, which represents the percentage of total available fluid that is

utilized during a particular period, increased significantly to 19% for the third quarter of 2007, compared to 9% in the third quarter of 2006 and 13% in the second quarter of 2007.

#### **Outlook**

With respect to the future, Burnes said, "We continue to be pleased with the volume growth in our carbon black product lines and are confident in the underlying health of the business and our ability to restore carbon black margins once feedstock costs stabilize. However, the recent increases in feedstock costs and the impact that the time lag in the feedstock related pricing adjustments has on our quarterly results is likely to negatively affect rubber blacks and performance products results in the near term. We remain very cautious about the performance of the Supermetals Business in light of its decreased volumes and higher ore costs as well as the continued uncertainty over the strength of the electronics market for the remainder of the year. With regard to our new business development initiatives, although we remain concerned about the inkjet aftermarket, we continue to be encouraged about the potential of high-speed inkjet printing. The Specialty Fluids Business is continuing to experience significant positive momentum and we remain encouraged with the growth prospects in various parts of the world in 2008 and beyond. Finally, we are pleased with the progress towards commercialization of CEC after a number of years of development. We believe this business has the potential to create significant shareholder value."

For those interested in more detailed information regarding Cabot's third quarter 2007 results, please see the Supplemental Business Information available on the Company's website in the Investor Relations section: http://investor.cabot-corp.com.

This press release includes forward-looking statements, particularly under the outlook section, relating to management's expectations regarding volume growth in our carbon black product lines; raw material costs; performance in the Supermetals Business and profitability of that Business; markets for our inkjet products; growth prospects for our Specialty Fluids

1	1

Business; and the potential of our CEC product to create significant shareholder value. The following are some of the factors that could cause Cabot's actual results to differ materially from those expressed in the forward-looking statements: changes in feedstock and other raw material costs; lower than expected demand for our products; our inability to achieve savings from cost reduction activities; our inability to participate in the growth in emerging inkjet applications; unexpected delays in drilling operations at wells awarded to the Specialty Fluids Business and the success of this Business in gaining wider acceptance by the energy industry of cesium formate as a drilling fluid and to penetrate new markets (including development of the required logistics to reach remote markets); a disruption or delay in the commercialization of our CEC product. Other factors and risks are discussed in the Company's 2006 Annual Report on Form 10-K and subsequent filings with the Securities and Exchange Commission.

Cabot Corporation is a global specialty chemicals and materials company headquartered in Boston, MA. Cabot's major products are carbon black, fumed silica, inkjet colorants, capacitor materials, and cesium formate drilling fluids.

5

#### Third Quarter Earnings Announcement, Fiscal 2007

## CABOT CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

Periods ended June 30 Dollars in millions, except per share amounts (unaudited)	2	Three Months20072006			Nine 2007	Months 2006
Net sales and other operating revenues	\$	649	\$	666	\$ 1,941	\$ 1,880
Cost of sales		543		551	1,547	1,574
Gross profit		106		115	394	306
Selling and administrative expenses		56		59	183	176
Research and technical expenses		17		14	49	41
Income from operations		33		42	162	89
Other income and expense						
Interest and dividend income		3			8	3
Interest expense		(8)		(6)	(26	) (19)

Other income (expense)	3	(2)	4	_
Total other income and expense	(2)	(8)	 (14)	(16)
Income from continuing operations before income taxes	31	34	148	73
		$\langle 0 \rangle$	(40)	(10)
Provision for income taxes	(9)	(8)	(40)	(13)
Equity in net income of affiliated companies, net of tax	3	1	9	8
Minority interest in net income, net of tax	 (4)	 (2)	 (11)	 (9)
Net income from continuing operations	21	25	106	59
Discontinued operations, net of tax <sup>(A)</sup>	(1)	—	(1)	—
Cumulative effect of an accounting change, net of tax <sup>(B)</sup>	 	 	 	 2
Net income	20	25	105	61
Dividends on preferred stock, net of tax benefit	_	(1)	(1)	(2)
Net income available to common shares	\$ 20	\$ 24	\$ 104	\$ 59
Diluted earnings per share of common stock				
Income from continuing operations	\$ 0.31	\$ 0.37	\$ 1.55	\$ 0.85
Discontinued operations, net of tax <sup>(A)</sup>	(0.01)		(0.01)	
Cumulative effect of an accounting change, net of tax <sup>(B)</sup>		—	``	0.04
Net income	\$ 0.30	\$ 0.37	\$ 1.54	\$ 0.89
Weighted average common shares outstanding				
Diluted	68	69	68	69
<sup>(A)</sup> Amount relates to legal settlements in connection with our discontinued operations, net of tax.				

<sup>(B)</sup> Cumulative benefit of an accounting change for implementation of FAS 123(R), net of tax.

## Third Quarter Earnings Announcement, Fiscal 2007

## CABOT CORPORATION SUMMARY RESULTS BY SEGMENTS

Periods ended June 30 Dollars in millions, except per share amounts (unaudited)	Three Months20072006				Nine M 2007			15 2006
SALES								
Carbon Black Business <sup>(A)</sup>	\$	506	\$	514	\$	1,484	\$	1,409
Rubber blacks		351		367		1,048		1,011
Performance products		142		134		399		360
Inkjet colorants		13		12		36		35
Superior MicroPowders		—		1		1		3
Metal Oxides Business		67		66		200		185
Fumed metal oxides		66		65		199		184
Aerogel		1		1		1		1
Supermetals Business		48		66		178		226
Specialty Fluids Business	_	16		12		42		33
Segment sales		637		658		1,904		1,853
Unallocated and other <sup>(B)</sup>		12		8		37		27
Net sales and other operating revenues	\$	649	\$	666	\$	1,941	\$	1,880
		<u> </u>	_					
SEGMENT PROFIT								
Carbon Black Business	\$	25	\$	23	\$	136	\$	70
Metal Oxides Business		9		6		28		13
Supermetals Business		_		9		14		32
Specialty Fluids Business		7		5		18		13
Total Segment Profit <sup>(C)</sup>		41		43		196		128
Interest expense		(8)		(6)		(26)		(19)
General unallocated income (expense) <sup>(D)</sup>		1		(2)		(13)		(28)
Less: Equity in net income of affiliated companies, net of tax		(3)		(1)		(9)		(8)
Income from continuing operations before income taxes		31		34		148	-	73
Provision for income taxes		(9)		(8)		(40)		(13)

Equity in net income of affiliated companies, net of tax	3		1	9		8
Minority interest in net income, net of tax	(4)		(2)	(11)		(9)
Net income from continuing operations	 21	_	25	106	_	59
Discontinued operations, net of tax <sup>(E)</sup>	(1)			(1)		—
Cumulative effect of an accounting change, net of tax <sup>(F)</sup>	—					2
Net income	20		25	105		61
Dividends on preferred stock, net of tax benefit	—		(1)	(1)		(2)
Net income available to common shares	\$ 20	\$	24	\$ 104	\$	59
Diluted earnings per share of common stock						
Income from continuing operations	\$ 0.31	\$	0.37	\$ 1.55	\$	0.85
Discontinued operations, net of tax <sup>(E)</sup>	(0.01)			(0.01)		_
Cumulative effect of an accounting change, net of tax <sup>(F)</sup>	—			—		0.04
Net income	\$ 0.30	\$	0.37	\$ 1.54	\$	0.89
Weighted average common shares outstanding	 			 		
Diluted	68		69	68		69

<sup>(A)</sup> Segment sales for certain operating segments within the Carbon Black Business include 100% of sales of one equity affiliate at market-based prices.

<sup>(B)</sup> Unallocated and other reflects an elimination for sales of one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.

- (C) Segment profit is a measure used by Cabot's operating decision-makers to measure consolidated operating results and assess segment performance. Segment profit includes equity in net income of affiliated companies and excludes royalties paid by equity affiliates, minority interest and allocated corporate costs.
- <sup>(D)</sup> General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income, and the certain items listed in Exhibit I. The amount for the nine months ended June 30, 2006 also includes the \$27 million settlement payment to the Sons of Gwalia.
- (E) Amount relates to legal settlements in connection with our discontinued operations, net of tax.
- (F) Cumulative benefit of an accounting change for implementation of FAS 123(R), net of tax.

#### Third Quarter Earnings Announcement, Fiscal 2007

## CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION

Dollars in millions, except share and per share amounts	June 30, 2007 (unaudited)	September 30, 2006 (audited)
Current assets:		
Cash and cash equivalents	\$ 229	\$ 189
Short-term marketable securities	11	1
Accounts and notes receivable, net of reserve for doubtful accounts of \$5 and \$6	560	534
Inventories:		
Raw materials	140	131
Work in process	93	109
Finished goods	158	139
Other	41	41
Total inventories	432	420
Prepaid expenses and other current assets	74	75
Deferred income taxes	34	36
Total current assets	1,340	1,255
Investments:		
Equity affiliates	62	59
Long-term marketable securities and cost investments	3	3
Total investments	65	62
Property, plant and equipment	2,677	2,531
Accumulated depreciation and amortization	(1,713)	(1,567)
Net property, plant and equipment	964	964
Other assets:		
Goodwill	34	31
Intangible assets, net of accumulated amortization of \$11 and \$10	4	5
Assets held for rent	42	40
Deferred income taxes	96	100
Other assets	83	77
Total other assets	259	253

Third Quarter Earnings Announcement, Fiscal 2007

## CABOT CORPORATION CONDENSED CONSOLIDATED FINANCIAL POSITION

Current liabilities\$68\$5868\$58Accounts payable and accrued liabilities398384384Income taxes payable2827Deferred income taxes2827Current portion of long-term debt1534Total current liabilities511505Long-term debt437459Deferred income taxes295286Minority interest7068Stockholders' equity:7068Stockholders' equity:7068Stockholders' equity:7068Stockholders' equity:7068Current distribution of stars and stars a	Dollars in millions, except share and per share amounts	2	ıne 30 2007 audited)	- 2	ember 30, 2006 udited)
Accounts payable and accrued liabilities398384Income taxes payable2827Deferred income taxes22Current portion of long-term debt1534Total current liabilities511505Long-term debt437459Deferred income taxes1820Other liabilities295286Minority interest7068Stockholders' equity:7068Stockholders' equity:7068Stockholders' equity:7068Common stock:4955Outstanding: 32,275 and 38,734 shares (aggregate redemption value of \$32 and \$39 at \$1,000 per share)49Less cost of 17,161 shares of \$1 par value6464Outstanding: 32,275 and 38,734 shares (aggregate redemption value of \$32 and \$39 at \$1,000 per share)64Less cost of 14,437 and 146,389 shares6464Outstanding: 63,789,213 and 63,432,651 shares6464Outstanding: 63,789,213 and 63,432,651 shares65(5)Less cost of 14,437 and 146,389 shares of common treasury stock(5)(5)Additional paid-in capital27Retained earnings1,2301,160Deferred tengives benefits(35)(38)Notes receivable for restricted stock(15)(20)Accumulated other comprehensive income4510Total stockholders' equity1,2271,150	Current liabilities:				
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Deferred income taxes22Current portion of long-term debt1534Total current liabilities511505Long-term debt437459Deferred income taxes1820Other liabilities295286Minority interest7068Stockholders' equity: Preferred stock:7068Stockholders' equity: Preferred stock:7068Authorized: 2,000,000 shares of \$1 par value Series B ESOP Convertible Preferred Stock 7,75% Cumulative Authorized: 200,000 shares4956Outstanding: 32,275 and 38,734 shares (aggregate redemption value of \$32 and \$39 at \$1,000 per share) Less cost of 17,161 shares of preferred treasury stock(38)(38)Common stock: Authorized: 200,000,000 shares of \$1 par value432744Less cost of 144,871 and 146,389 shares64646464Outstanding: 63,784,213 and 63,432,651 shares1,2301,1601,2301,160Deferred employee benefits(35)(38)(38)(38)Common stock:1,2301,16027Retained Gaming 63, 789,543 shares of common treasury stock(5)(5)(5)Additional paid-in capital277Retained Gaming 65, 789,540 shares(35)(38)Notes receivable for restricted stock(15)(20)Additional paid-in capital27Retained Gaming 63(35)(35)(38)Notes receivable for restricted stock(15) <t< td=""><td>Accounts payable and accrued liabilities</td><td></td><td>398</td><td></td><td>384</td></t<>	Accounts payable and accrued liabilities		398		384
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Minority interest7068Stockholders' equity: Preferred stock: Authorized: 2,000,000 shares of \$1 par value Series B ESOP Convertible Preferred Stock 7.75% Cumulative Authorized: 200,000 shares4956Stockholders' equity: Series B ESOP Convertible Preferred Stock 7.75% Cumulative Authorized: 200,000 shares4956Outstanding: 32,275 and 38,734 shares (aggregate redemption value of \$32 and \$39 at \$1,000 per share) Less cost of 17,161 shares of preferred treasury stock(38)(38)Common stock: Authorized: 200,000,000 shares of \$1 par value Issued: 63,934,084 and 63,579,040 shares6464Outstanding: 63,789,213 and 63,432,651 shares Less cost of 144,871 and 146,389 shares of common treasury stock(5)(5)Additional paid-in capital277Retained earnings1,2301,160297Retained earnings1,2301,160207Retained earnings1,2301,160207Interventional paid-in capital271Retained earnings1,2301,16020Deferred employee benefits(35)(38)(38)Notes receivable for restricted stock(15)(20)20Accumulated other comprehensive income451010Total stockholders' equity1,2971,1961	Deferred income taxes		18		20
Stockholders' equity:Preferred stock:Authorized: 2,000,000 shares of \$1 par valueSeries B ESOP Convertible Preferred Stock 7.75% CumulativeAuthorized: 200,000 sharesIssued: 49,436 and 55,895 shares4956Outstanding: 32,275 and 38,734 shares (aggregate redemption value of \$32 and \$39 at \$1,000 per share)Less cost of 17,161 shares of preferred treasury stockCommon stock:Authorized: 200,000,000 shares of \$1 par valueIssued: 63,934,084 and 63,579,040 sharesOutstanding: 63,789,213 and 63,432,651 sharesLess cost of 144,871 and 146,389 shares of common treasury stock50Additional paid-in capital27Retained earnings1,2301,160Deferred employee benefits305308Notes receivable for restricted stock42510Total stockholders' equity1,2971,196	Other liabilities		295		286
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Preferred stock:   Authorized: 2,000,000 shares of \$1 par value   Series B ESOP Convertible Preferred Stock 7.75% Cumulative   Authorized: 200,000 shares   Issued: 49,436 and 55,895 shares (aggregate redemption value of \$32 and \$39 at \$1,000 per share)   Ustsanding: 32,275 and 38,734 shares (aggregate redemption value of \$32 and \$39 at \$1,000 per share)   Less cost of 17,161 shares of preferred treasury stock (38)   Common stock:   Authorized: 200,000,000 shares of \$1 par value   Issued: 63,934,084 and 63,579,040 shares   Outstanding: 63,789,213 and 63,432,651 shares   Less cost of 144,871 and 146,389 shares of common treasury stock (5)   Additional paid-in capital 2   Preferred employee benefits (35)   Notes receivable for restricted stock (15)   Accumulated other comprehensive income 45   Total stockholders' equity 1,297					
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Issued: 49,436 and 55,895 shares   49   56     Outstanding: 32,275 and 38,734 shares (aggregate redemption value of \$32 and \$39 at \$1,000 per share)   (38)   (38)     Less cost of 17,161 shares of preferred treasury stock   (38)   (38)   (38)     Common stock:   (39,34,084 and 63,579,040 shares   (49)   64   64     Outstanding: 63,789,213 and 63,432,651 shares   (5)   (5)   (5)     Additional paid-in capital   2   7     Retained earnings   (35)   (38)     Notes receivable for restricted stock   (15)   (20)     Accumulated other comprehensive income   45   10     Total stockholders' equity   1,297   1,196					
Outstanding: 32,275 and 38,734 shares (aggregate redemption value of \$32 and \$39 at \$1,000 per share)Less cost of 17,161 shares of preferred treasury stock(38)Common stock:(38)Authorized: 200,000,000 shares of \$1 par value64Issued: 63,934,084 and 63,579,040 shares64Outstanding: 63,789,213 and 63,432,651 shares(5)Less cost of 144,871 and 146,389 shares of common treasury stock(5)Additional paid-in capital2Perfered earnings(35)Deferred employee benefits(35)Notes receivable for restricted stock(15)Accumulated other comprehensive income45Total stockholders' equity1,2971,196					
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Issued: 63,934,084 and 63,579,040 shares6464Outstanding: 63,789,213 and 63,432,651 sharesLess cost of 144,871 and 146,389 shares of common treasury stock(5)(5)Additional paid-in capital27Retained earnings1,2301,160Deferred employee benefits(35)(38)Notes receivable for restricted stock(15)(20)Accumulated other comprehensive income4510Total stockholders' equity1,2971,196					
Outstanding: 63,789,213 and 63,432,651 sharesLess cost of 144,871 and 146,389 shares of common treasury stock(5)Additional paid-in capital2Retained earnings1,230Deferred employee benefits(35)Notes receivable for restricted stock(15)Accumulated other comprehensive income45Total stockholders' equity1,2971,196					2.4
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Additional paid-in capital27Retained earnings1,2301,160Deferred employee benefits(35)(38)Notes receivable for restricted stock(15)(20)Accumulated other comprehensive income4510Total stockholders' equity1,2971,196					
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Total stockholders' equity1,2971,196					
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	Total naunities and Stockholders equily	<u>ъ</u>	2,628	Ф	2,534

## CABOT CORPORATION

	Fiscal 2006											Fiscal 2007					
In millions, except per share amounts (unaudited)	D	ec. Q.	м	ar. Q.	Ь	ne Q.	Sa	pt. Q.		FY	De	c. Q.	м	ar. Q.	June Q.	Sent O	FY
		<u></u>	IVI	ai. Q.	Ju	ne Q.	36	<u>л. Q.</u>		ГІ	De	<u>t. ų.</u>	1910	an. Q.	June Q.	Sept. Q.	<u></u>
Sales																	
Carbon Black Business <sup>(A)</sup>	\$	419	\$	476	\$	514	\$	508	\$	1,917	\$	485	\$	493	\$ 506		\$ 1,484
Rubber blacks		298		346		367		367		1,378		351		346	351		1,048
Performance products		109		117		134		128		488		123		134	142		399
Inkjet colorants		11		12		12		12		47		10		13	13		36
Superior MicroPowders		1		1		1		1		4		1		_			1
Metal Oxides Business		57		62		66		69		254		65		68	67		200
Fumed metal oxides		57		62		65		69		253		65		68	66		199
Aerogel		—		—		1		—		1		—		—	1		1
Supermetals Business		93		67		66		66		292		77		53	48		178
Specialty Fluids Business		10		11		12		11		44		16		10	16		42
Segment Sales		579		616		658		654		2,507	-	643		624	637		1,904
Unallocated and other <sup>(B)</sup>		8		11		8		9		36		12		13	12		37
Net sales and other operating revenues	\$	587	\$	627	\$	666	\$	663	\$	2,543	\$	655	\$	637	\$ 649		\$ 1,941
			-								<u> </u>		-				
Segment Profit																	
Carbon Black Business <sup>(C)</sup>	\$	21	\$	26	\$	23	\$	31	\$	101	\$	54	\$	57	25		\$ 136
Metal Oxides Business <sup>(C)</sup>		2		5		6		9		22		9		10	9		28
Supermetals Business		11		12		9		9		41		16		(2)	_		14
Specialty Fluids Business		4		4		5		3		16		8		3	7		18
Total Segment Profit <sup>(D)</sup>		38		47		43		52		180		87		68	41		196
T								( <b>0</b> )		(27)		( <b>0</b> )		(0)	(0)		
Interest expense		(6)		(7)		(6)		(8)		(27)		(9)		(9)	(8)		(26)
General unallocated income (expense) <sup>(E)</sup>		(2)		(24)		(2)		(16)		(44)		_		(15)	1		(13)

Less: Equity in net income of affiliated companies, net of tax	(2)	(4)	(1)	(4)	(12)	(3)	(2)	(2)	(0)
Income from continuing operations before income taxes	(3)	(4)	34	<u>(4)</u> 24	97	<u>(3</u> ) 75	(3)	<u>(3)</u> 31	<u>    (9)</u>
	2/	12					41		148
(Provision) benefit for income taxes	(4)	(1)	(8)	4	(9)	(19)	(11)	(9)	(40)
Equity in net income of affiliated companies, net of tax	3	4	1	4	12	3	3	3	9
Minority interest in net income, net of tax	(4)	(3)	(2)	(3)	(12)	(5)	(2)	(4)	(11)
Net income from continuing operations	22	12	25	29	88	54	31	21	106
Discontinued operations, net of tax <sup>(F)</sup>	—	_		2	2		—	(1)	(1)
Cumulative effect of accounting changes, net of tax <sup>(G)</sup>	2	—	—	(4)	(2)	—		—	—
Net income	24	12	25	27	88	54	31	20	105
Dividends on preferred stock, net of tax benefit	(1)	_	(1)	_	(2)		(1)		(1)
Net income available to common shares	\$ 23	\$ 12	\$ 24	\$ 27	\$ 86	\$ 54	\$ 30	\$ 20	\$ 104
	<u> </u>	<u> </u>	<u> </u>	<u> </u>		<u> </u>		<u> </u>	
Diluted earnings per share of common stock									
Net income from continuing operations	\$ 0.31	\$ 0.17	\$ 0.37	\$ 0.43	\$ 1.28	\$ 0.79	\$ 0.45	\$ 0.31	\$ 1.55
Discontinued operations, net of tax <sup>(F)</sup>	\$ 0.51	÷ 0.17	\$ 0.57	0.03	0.03	\$ 0.75	φ 0. <del>4</del> 5	(0.01)	(0.01)
Cumulative effects of accounting changes, net of tax <sup>(G)</sup>	0.04	_	_	(0.07)	(0.03)		_	(0.01)	(0:01)
Net income	\$ 0.35	¢ 0.17	\$ 0.37	\$ 0.39	\$ 1.28	\$ 0.79	\$ 0.45	\$ 0.30	\$ 1.54
	\$ 0.55	<u>\$ 0.17</u>	\$ 0.57	<u>\$ 0.39</u>	<u>\$ 1.20</u>	\$ 0.79	<u>3 0.45</u>	\$ 0.50	<u> </u>
Weighted average common shares outstanding	<b>CO</b>	60	<u> </u>	<u> </u>	<u> </u>	60	<u> </u>	60	60
Diluted	68	69	69	68	68	69	69	68	68

(A) Segment sales for certain operating segments within the Carbon Black Business include 100% of sales of one equity affiliate at market-based prices.

(B) Unallocated and other reflects an elimination for sales for one equity affiliate offset by royalties paid by equity affiliates and external shipping and handling fees.

(C) The fourth quarter and fiscal year end 2006 amounts include a reclassification of \$4 million of profit from the Carbon Black segment to the Metal Oxides segment. This reclassification was deemed to be immaterial for purposes of the annual segment reporting in the September 30, 2006 consolidated financial statements.

<sup>(D)</sup> Segment profit is a measure used by Cabot's operating decision-makers to measure consolidated operating results and assess segment performance. Segment profit includes equity in net income of affiliated companies, royalties paid by equity affiliates, minority interest and allocated corporate costs.

(E) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income and certain items listed in Exhibit I. These amounts also include the \$27 million settlement payment to the Sons of Gwalia in the second quarter of 2006.

(F) For the third quarter of fiscal 2007 the amount relates to legal settlements in connection with our discontinued operations. For the fourth quarter and fiscal year 2006 the amount relates to a favorable tax settlement recognized during the period from our discontinued liquified natural gas business.

(G) Amounts relate to the cumulative benefit resulting from the adoption of FAS 123(R) in the first quarter of 2006 of \$0.04 and the cumulative expense resulting from the adoption of FIN 47 in the fourth quarter of 2006 of (\$0.07).

## Third Quarter Earnings Announcement, Fiscal 2007

#### **CABOT CORPORATION CERTAIN ITEMS - Exhibit I**

Periods ended June 30	Three Months				Nine Months			
Dollars in millions, except per share	2007	2007	2006	2006	2007	2007	2006	2006
amounts (unaudited)	\$	per share <sup>(A)</sup>	\$	per share <sup>(A)</sup>	\$ <u>P</u>	er share <sup>(A)</sup>	\$	per share <sup>(A)</sup>
Certain items before income taxes								
Environmental reserves/settlement	\$ (1	) \$ (0.01) \$	— \$	— \$	(6) \$	(0.07) \$	— \$	—
Restructuring initiatives—Global	_		_	—	(4)	(0.04)	—	_
Restructuring initiatives—Altona		_	(1)	(0.01)	(1)	(0.01)	(4)	(0.04)
Cost reduction initiatives			(1)	(0.01)	—	—	(4)	(0.04)
Restructuring—North America	(3	) (0.03)	—	—	(3)	(0.03)	—	—
Carbon Black antitrust litigation	_	· _	_	—	(10)	(0.09)	—	—
Gwalia settlement payment							(27)	(0.25)
Total certain items	(4	)(0.04)	(2)	(0.02)	(24)	(0.24)	(35)	(0.33)
Cumulative effect of an accounting change <sup>(B)</sup>	_	_	_	_	_	_	4	0.04
Discontinued operations <sup>(C)</sup>	(1	)(0.01)			(1)	(0.01)		
Total certain items, cumulative effect of an accounting change and discontinued operations	(5	)(0.05)	(2)	(0.02)	(25)	(0.25)	(31)	(0.29)
Tax impact of certain items, cumulative effect of an accounting change and discontinued operations	2				8		10	
Total certain items, cumulative effect of an accounting change and discontinued operations, after tax	<u>\$ (3</u>	) <u>\$ (0.05</u> ) <u>\$</u>	(2) \$	(0.02) <b>\$</b>	(17) \$	(0.25) <u>\$</u>	(21) \$	(0.29)
Periods ended June 30 Dollars in millions (unaudited)		Three Months20072006	Nine Months 2007 2006		ded June 30 millions (unaudited)			Nine Months 007 2006
Statement of Operations Line Item				<u>Certain iten</u>	<u>ns by Segment</u>			
Net sales and other operating revenues		<b>\$ — \$</b> —	<b>\$</b> — \$	1 Carbon Bla	ck Business	\$ (3	<b>)</b> \$ (1) <b>\$</b>	(20) \$ (4)
Cost of sales		(3) (1)	) (11) (1	31) Supermetal	ls Business	_	· (1)	(2) (31)
Selling and administrative expenses		<u>(1)</u> (1)	) (13)	(5) Other		(1	)	(2) —
Total certain items		<u>\$ (4)</u> <u>\$ (2)</u>	) <u>\$(24)</u> <u>\$</u> (3	35) Total certai	in items	<u>\$ (4</u>	) <u>\$ (2)</u> <u>\$</u>	(24) \$ (35)

- <sup>(B)</sup> Cumulative benefit resulting from adoption of FAS 123(R) in the first quarter of 2006, net of tax.
- (C) Amount relates to legal settlements in connection with our discontinued operations.

<sup>(</sup>A) Per share amounts are calculated after tax.

## SUPPLEMENTAL BUSINESS INFORMATION (Unaudited) THIRD QUARTER FISCAL 2007

The following discussion of our results includes information on our reportable segment sales and operating profit before taxes ("PBT"). We use segment PBT to measure our consolidated operating results and to assess segment performance. When explaining the changes in our PBT period on period, we use several terms. The term "fixed costs" means fixed manufacturing costs, including utilities. The term "inventory related charges" means differences attributable to items such as (i) inventory obsolescence and valuation reserves; (ii) utilization variances; and (iii) other increases or decreases in costs associated with the production of inventory. The term "product mix" refers to the various types and grades, or "mix", of products sold by a particular business or product line during the quarter, and the positive or negative impact of that mix on the variable margin and profitability of the business or product line.

### **Business Segment Detail—Revenue**

Sales variance for the Carbon Black Business between the third quarter of 2007 and the third quarter of 2006 was driven by positive foreign currency translation (\$18 million) and higher volumes (\$11 million) partially offset by lower pricing (\$27 million). Additionally, we experienced \$11 million of revenue related to a subsidiary's transportation of feedstock for third parties in the third quarter of 2006 that did not recur in the same period of 2007. Sales variance for the Carbon Black Business between the third quarter of 2007 and the second quarter of 2007 was driven by higher volumes (\$13 million), and positive foreign currency translation (\$8 million), partially offset by lower pricing (\$12 million).

Sales variance for the Metal Oxides Business between the third quarter of 2007 and the third quarter of 2006 was driven by positive foreign currency translation (\$2 million) and higher volumes (\$1 million), partially offset by an unfavorable product mix (\$1 million). Sales variance for the Metal Oxides Business between the third quarter of 2007 and the second quarter of 2007 was driven primarily by favorable price/mix (\$1 million), offset by lower volumes (\$2 million).

Sales variance for the Supermetals Business between the third quarter of 2007 and the third quarter of 2006 was driven by lower volumes (\$18 million) and lower pricing and unfavorable product mix (\$2 million). Sales variance for the Supermetals Business between the third quarter of 2007 and the second quarter of 2007 was driven by lower volumes (\$4 million) and an unfavorable product mix (\$1 million).

## **Business Segment Detail—Profit Before Taxes (PBT)**

PBT variance for the Carbon Black Business between the third quarter of 2007 and the third quarter of 2006 was driven by lower raw material costs (\$24 million), the favorable impact of inventory related charges (\$8 million), lower selling, technical and administrative expenses (\$3 million) and higher volumes (\$3 million), partially offset by lower pricing, principally as a result of the feedstock related pricing mechanism in our contracts (\$27 million) and higher fixed costs principally associated with new capacity (\$8 million). PBT variance for the Carbon Black Business between the third quarter of 2007 and the second quarter of 2007 was driven by higher raw material costs (\$20 million), lower pricing, principally as a result of the feedstock related pricing mechanism in our contracts (\$8 million), higher costs associated with the timing of certain business expenses (\$4 million) and inventory related charges (\$2 million), partially offset by higher volumes (\$5 million).

Variability in carbon black feedstock costs significantly impacts results for both the Carbon Black Business segment and the Company as a whole on a quarterly basis. The below detail is provided to assist in better understanding the approximate magnitude, in millions of dollars, of the combined impact of the time lag of our feedstock related pricing adjustments on our contracted rubber blacks business and

the immediate recognition of feedstock costs in North America.

	Fiscal Year 2005	Fiscal Year 2006	Fiscal Year 2007
Quarter 1	(3)	(11)	13
Quarter 2	4	1	5
Quarter 3	(15)	(7)	(16)
Quarter 4	(19)	10	
Full year impact	(33)	(7)	

PBT variance for the Metal Oxides Business between the third quarter of 2007 and the third quarter of 2006 was driven primarily by lower raw material costs (\$2 million). PBT variance for the Metal Oxides Business between the third quarter of 2007 and the second quarter of 2007 was driven by lower volumes (\$1 million), higher fixed costs of new capacity (\$1 million), inventory related charges (\$1 million) and the absence of non-recurring payments received in the second quarter of 2007 (\$1 million), partially offset by favorable product mix (\$1 million), lower raw material costs (\$1 million) and lower selling technical and administrative expenses (\$1 million).

PBT variance for the Supermetals Business between the third quarter of 2007 and the third quarter of 2006 was driven by lower volumes (\$5 million), higher average ore costs (\$3 million) and lower pricing and unfavorable product mix (\$2 million), partially offset by lower fixed manufacturing costs (\$1 million). PBT variance for the Supermetals Business between the third quarter of 2007 and the second quarter of 2007 was driven by lower fixed manufacturing costs (\$3 million) and lower selling technical and administrative expenses (\$1 million), partially offset by lower volumes (\$2 million) and an unfavorable product mix (\$1 million).

#### **Rubber Blacks Regional Volume Detail**

Region	Third quarter 2007 vs Third quarter 2006	Third quarter 2007 vs Second quarter 2007
North America	(4%)	1%
South America	(1%)	3%
Europe	1%	(4%)
Asia Pacific	5%	6%
China	23%	10%

**Capital Expenditures**—Cabot invested approximately \$35 million in capital expenditures during the third quarter of 2007 compared to \$43 million in the third quarter of 2006.

**Open Market Share Repurchases**—During the quarter, the Company repurchased 467,500 shares on the open market representing a cash cost of approximately \$22.3 million, \$5 million of which settled during the fourth quarter of 2007 and is not reflected in the cash balance at June 30, 2007. During the third quarter of 2007, the Board of Directors authorized the repurchase of up to 5 million shares of the Company's common stock replacing the then existing Board of Directors' authorization under which approximately 1.5 million shares remained available for repurchase. Approximately 4.5 million shares remain available for repurchase under this current Board of Directors' authorization.

**Working Capital**—Working capital increased by \$9 million on a constant dollar basis (\$24 million at actual exchange rates) through the third quarter of 2007 driven by an increase in receivables and inventories, partially offset by an increase in payables and accruals. The increase in inventories is principally in the carbon black product lines and results from a rise in feedstock levels from low September quantities and a slight increase in finished product inventory levels necessary to cover increased sales.

Effective Tax Rate—The Company's effective tax rate for net income from continuing operations was 31% for the third quarter of 2007.