## CABOT CORPORATION RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

All dollar amounts shown below are in millions, except per share information

		Fiscal 2017 <sup>(A)</sup>									
	[	М	ar. Q	Jun. Q		Sept. Q		FY 2017			
Reconciliation of Adjusted EPS to GAAP EPS											
Net income (loss) per share attributable to Cabot Corporation	\$	0.85	\$	1.18	\$	-	\$	-	\$	2.03	
Less: Certain items after tax		0.01		0.31		-		-		0.32	
Adjusted earnings per share	\$	0.84	\$	0.87	\$	-	\$	-	\$	1.71	

	Fiscal 2017									
		Dec. Q	Mar. Q		J	un. Q	Se	ept. Q	F۱	Y 2017
Reconciliation of Segment EBIT to Net Income and Segment EBITDA Margin Net income (loss) attributable to Cabot Corporation	\$	54	¢	74	\$		\$		\$	128
Net income (loss) attributable to Cabot Corporation  Net income (loss) attributable to noncontrolling interests	Ф	4	Ф	6	Ф	-	Ф	-	Ф	10
Equity in earnings of affiliated companies, net of tax		(2)		(1)						(3)
Provision (benefit) for income taxes		17		(1)		-		_		16
Income (loss) from continuing operations before income taxes and equity in earnings				(')						10
	•	70	•	70	•		\$		•	454
of affiliated companies	\$	<b>73</b>	Þ	<b>78</b>	\$		Þ		\$	1 <b>51</b> 26
Interest expense Certain items		13		13		-		-		20
Unallocated corporate costs		12		- 14		-		-		26
General unallocated (income) expense				14		-		-		(4)
Equity in earnings of affiliated companies		(5) 2		1		-		-		3
Total Segment EBIT	\$	95	\$	107	\$	÷	\$	<u> </u>	\$	202
Plus: Total Depreciation & Amortization	<u> </u>	38	Ф	38	Ð		Đ.		Ą	76
Plus: Adjustments to Depreciation <sup>(B)</sup>		-				-		-		1
	_		•	1 146	•		•		•	
Total Segment EBITDA Less: Unallocated Corporate Costs	\$		\$		\$	-	\$	-	\$	279
Adjusted EBITDA	\$	(12) <b>121</b>	\$	(14) <b>132</b>	\$	<u> </u>	\$	<u> </u>	\$	(26) <b>253</b>
Adjusted EBITDA	Ą	121	Ą	132	Þ		Ą	-	Ą	233
		Dec. Q	M	lar. Q	J	un. Q	Se	ept. Q	FΥ	/ 2017
Reinforcement Materials EBIT	\$	40	\$	54	\$	-	\$	-	\$	94
Plus: Depreciation & Amortization	•	17	•	17	•	-	•	-	•	34
Reinforcement Materials EBITDA	\$	57	\$	71	\$	-	\$	-	\$	128
Reinforcement Materials Sales	\$	295	\$	352	\$	_	\$	_	\$	647
Reinforcement Materials EBITDA Margin		19%		20%		0%		0%		20%
		Dec. Q	M	lar. Q	.J	un. Q	Se	ept. Q	F١	/ 2017
Performance Chemicals EBIT	\$	49	\$	51	\$		\$		\$	100
Plus: Depreciation & Amortization	Ψ	11	Ψ	12	Ψ	_	Ψ		Ψ	23
Performance Chemicals EBITDA	\$	60	\$	63	\$		\$		\$	123
			-			-		-		
Performance Chemicals Sales	\$	205	\$	228	\$	-	\$		\$	433
Performance Chemicals EBITDA Margin		29%		28%		0%	)	0%	)	28%
	_	Dec. Q		lar. Q		un. Q		ept. Q		2017
Purification Solutions EBIT	\$	4	\$	2	\$	-	\$	-	\$	6
Plus: Depreciation & Amortization	_	9		10				-		19
Purification Solutions EBITDA	\$	13	\$	12	\$	-	\$	-	\$	25
Purification Solutions Sales	\$	69	\$	67	\$	-	\$		\$	136
Purification Solutions EBITDA Margin		19%		18%		0%	)	0%	)	18%
0	_	Dec. Q		lar. Q		un. Q		ept. Q		2017
Specialty Fluids EBIT	\$	2	\$	-	\$	-	\$	-	\$	2
Plus: Depreciation & Amortization		1		-		-		-		1
Specialty Fluids EBITDA	\$	3	\$	-	\$	-	\$	-	\$	3
Specialty Fluids Sales	\$	11	\$	7	\$	-	\$	-	\$	18

	-			Fis	cal 2	2017	17										
Reconciliation of Discretionary Free Cash Flow	<u>-</u>	Dec. Q	Ма	ar. Q	Jı	ın. Q	Sep	t. Q	FY	2017							
Cash flow from operating activities (C)		102		(51)		-		-		51							
Less: Changes in net working capital (D)		16		(134)		-		-		(118)							
Less: Sustaining and compliance capital expenditures		21		18		-		-		39							
Discretionary Free Cash Flow	•	\$ 65	\$	65	\$	-	\$	-	\$	130							

<sup>(</sup>B) Adjustments to depreciation includes the addition of the depreciation expense of a contractual joint venture in Purification Solutions less accelerated depreciation expense not allocated to a business.

(C) As provided in the Consolidated Statement of Cash Flows.

<sup>(</sup>D) Defined as changes in accounts receivable, inventory and accounts payable and accrued liabilities as presented on the Consolidated Statement of Cash Flows.