

FORM 10-Q

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended

JUNE 30, 1998

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

COMMISSION FILE NUMBER 1-5667

CABOT CORPORATION
(Exact name of registrant as specified in its charter)

DELAWARE 04-2271897
(State of Incorporation) (I.R.S. Employer Identification No.)

75 STATE STREET 02109-1806
BOSTON, MASSACHUSETTS (Zip Code)
(Address of principal executive offices)

Registrant's telephone number, including area code: (617) 345-0100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

YES X NO

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

AS OF AUGUST 12, 1998, THE COMPANY HAD 68,772,713 SHARES OF COMMON STOCK, PAR VALUE \$1 PER SHARE, OUTSTANDING.

CABOT CORPORATION

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

CABOT CORPORATION
 CONSOLIDATED STATEMENTS OF INCOME
 Three Months Ended June 30, 1998 and 1997

(Amounts in millions, except per share amounts)

| | UNAUDITED | 1998 | 1997 |
|--|-----------|---------|---------|
| | ----- | ----- | ----- |
| Revenues: | | | |
| Net sales and other operating revenues | | \$376.3 | \$398.6 |
| Interest and dividend income | | 1.0 | 1.9 |
| | | ----- | ----- |
| Total revenues | | 377.3 | 400.5 |
| | | ----- | ----- |
| Costs and Expense: | | | |
| Cost of sales | | 244.8 | 274.2 |
| Selling and administrative expenses | | 62.5 | 53.5 |
| Research and technical service | | 20.1 | 20.4 |
| Interest expense | | 10.7 | 11.4 |
| Special charges and impairments (Note D) | | 85.0 | - |
| Gain on sale of equity securities (Note E) | | (90.3) | - |
| Other charges, net | | 0.5 | 3.3 |
| | | ----- | ----- |
| Total costs and expenses | | 333.3 | 362.8 |
| | | ----- | ----- |
| Income before income taxes | | 44.0 | 37.7 |
| Provision for income taxes | | (15.8) | (13.6) |
| Equity in net income of affiliated companies | | 6.1 | 5.2 |
| Minority interest in income | | (1.0) | (0.6) |
| | | ----- | ----- |
| Net income | | 33.3 | 28.7 |
| | | ----- | ----- |
| Dividends on preferred stock, net of tax benefit of \$0.5 and \$0.5 | | (0.8) | (0.8) |
| | | ----- | ----- |
| Income available to common shares | | \$ 32.5 | \$ 27.9 |
| | | ===== | ===== |
| Weighted average common shares outstanding (Note F): | | | |
| Basic | | 66.4 | 67.7 |
| Diluted | | 74.5 | 76.1 |
| Income per common share (Note F): | | | |
| Basic | | \$ 0.49 | \$ 0.41 |
| | | ===== | ===== |
| Diluted | | \$ 0.44 | \$ 0.37 |
| | | ===== | ===== |
| Dividends per common share | | \$ 0.11 | \$ 0.10 |
| | | ===== | ===== |

The accompanying notes are an integral part of these financial statements.

CABOT CORPORATION
CONSOLIDATED STATEMENTS OF INCOME
Nine Months Ended June 30, 1998 and 1997

(Amounts in millions, except per share amounts)

UNAUDITED

| | 1998 | 1997 |
|--|-----------|-----------|
| | ----- | ----- |
| Revenues: | | |
| Net sales and other operating revenues | \$1,268.7 | \$1,229.4 |
| Interest and dividend income | 4.3 | 5.2 |
| | ----- | ----- |
| Total revenues | 1,273.0 | 1,234.6 |
| | ----- | ----- |
| Costs and expenses: | | |
| Cost of sales | 854.7 | 859.5 |
| Selling and administrative expenses | 178.1 | 160.3 |
| Research and technical service | 59.6 | 63.8 |
| Interest expense | 33.2 | 31.6 |
| Special charges and impairments (Note D) | 85.0 | - |
| Gain on sale of equity securities (Note E) | (90.3) | - |
| Other charges, net | 9.7 | 7.0 |
| | ----- | ----- |
| Total costs and expenses | 1,130.0 | 1,122.2 |
| | ----- | ----- |
| Income before income taxes | 143.0 | 112.4 |
| Provision for income taxes | (51.5) | (40.5) |
| Equity in net income of affiliated companies | 13.1 | 13.1 |
| Minority interest in income | (2.4) | (1.8) |
| | ----- | ----- |
| Net income | 102.2 | 83.2 |
| | | |
| Dividends on preferred stock, net of tax benefit of \$1.5 and \$1.6 | (2.4) | (2.4) |
| | ----- | ----- |
| Income available to common shares | \$ 99.8 | \$ 80.8 |
| | ===== | ===== |
| Weighted average common shares outstanding (Note F): | | |
| Basic | 66.6 | 68.5 |
| Diluted | 74.6 | 76.9 |
| Income per common share (Note F): | | |
| Basic | \$ 1.50 | \$ 1.18 |
| | ===== | ===== |
| Diluted | \$ 1.35 | \$ 1.06 |
| | ===== | ===== |
| Dividends per common share | \$ 0.31 | \$ 0.30 |
| | ===== | ===== |

The accompanying notes are an integral part of these financial statements.

CABOT CORPORATION
CONSOLIDATED BALANCE SHEETS
June 30, 1998 and September 30, 1997

(Amounts in millions, except share amounts)

ASSETS

| | June 30 1998 | September 30 1997 |
|---|-----------------|----------------------|
| | ----- | ----- |
| | (Unaudited) | |
| Current assets: | | |
| Cash and cash equivalents | \$ 70.8 | \$ 39.2 |
| Accounts and notes receivable (net of reserve for doubtful accounts of \$4.6 and \$5.1) | 289.4 | 288.6 |
| Inventories: | | |
| Raw materials | 67.7 | 81.1 |
| Work in process | 60.4 | 59.8 |
| Finished goods | 74.0 | 64.1 |
| Other | 43.2 | 41.9 |
| Total inventories | 245.3 | 246.9 |
| Prepaid expenses (Note D) | 15.6 | 21.3 |
| Deferred income taxes | 12.5 | 15.2 |
| | ----- | ----- |
| Total current assets | 633.6 | 611.2 |
| | ----- | ----- |
| Investments: | | |
| Equity | 83.8 | 86.1 |
| Other (Note E) | 72.6 | 146.6 |
| Total investments | 156.4 | 232.7 |
| | ----- | ----- |
| Property, plant and equipment | 1,817.1 | 1,759.8 |
| Accumulated depreciation and amortization | (896.6) | (837.5) |
| Net property, plant and equipment (Note D) | 920.5 | 922.3 |
| | ----- | ----- |
| Other assets: | | |
| Intangible assets, net of amortization (Note D) | 22.8 | 39.1 |
| Deferred income taxes | 4.8 | 4.2 |
| Other assets | 20.8 | 14.1 |
| Total other assets | 48.4 | 57.4 |
| | ----- | ----- |
| Total assets | \$1,758.9 | \$1,823.6 |
| | ===== | ===== |

The accompanying notes are an integral part of these financial statements.

CABOT CORPORATION
CONSOLIDATED BALANCE SHEETS
June 30, 1998 and September 30, 1997

(Amounts in millions, except share amounts)

LIABILITIES & STOCKHOLDERS' EQUITY

| | June 30 1998 ----- (Unaudited) | September 30 1997 ----- |
|---|---|-------------------------------|
| Current liabilities: | | |
| Notes payable to banks | \$ 272.4 | \$ 200.8 |
| Current portion of long-term debt | 10.8 | 115.0 |
| Accounts payable and accrued liabilities | 201.2 | 223.9 |
| U.S. and foreign income taxes payable | 2.2 | 0.7 |
| Deferred income taxes | 1.1 | 1.0 |
| | ----- | ----- |
| Total current liabilities | 487.7 | 541.4 |
| | ----- | ----- |
| Long-term debt | 322.5 | 285.5 |
| Deferred income taxes | 80.6 | 99.2 |
| Other liabilities | 144.2 | 146.9 |
| Commitments and contingencies (Note C) | - | - |
| Minority interest | 24.4 | 22.8 |
| Stockholders' Equity (Note G): | | |
| Preferred Stock: | | |
| Authorized: 2,000,000 shares of \$1 par value | | |
| Series A Junior Participating Preferred Stock | | |
| Issued and outstanding: none | | |
| Series B ESOP Convertible Preferred Stock 7.75% Cumulative | | |
| Issued: 75,336 shares (aggregate redemption value | | |
| of \$67.6 and \$69.4) | 75.3 | 75.3 |
| Less cost of preferred treasury stock | (12.9) | (9.4) |
| Common stock: | | |
| Authorized: 200,000,000 shares of \$1 par value | | |
| Issued: 135,549,936 shares | 135.5 | 135.5 |
| Additional paid-in capital | 39.0 | 39.3 |
| Retained earnings | 1,317.0 | 1,238.2 |
| Less cost of common treasury stock | | |
| (including unearned compensation amounts of \$8.1 and \$18.3) | (769.3) | (723.7) |
| Deferred employee benefits | (61.1) | (62.5) |
| Unrealized gain on available-for-sale securities | 15.6 | 53.9 |
| Foreign currency translation adjustments | (39.6) | (18.8) |
| | ----- | ----- |
| Total stockholders' equity | 699.5 | 727.8 |
| | ----- | ----- |
| Total liabilities and stockholders' equity | \$1,758.9 | \$1,823.6 |
| | ===== | ===== |

The accompanying notes are an integral part of these financial statements.

CABOT CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
Nine Months Ended June 30, 1998 and 1997

(Amounts in millions)

UNAUDITED

| | 1998 | 1997 |
|--|----------|---------|
| | ----- | ----- |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net income | \$ 102.2 | \$ 83.2 |
| Adjustments to reconcile net income to cash provided by operating activities: | | |
| Depreciation and amortization | 82.0 | 81.2 |
| Deferred tax provision (benefit) | 4.0 | (1.6) |
| Equity in net income of affiliated companies, net of dividends received | (7.6) | (4.5) |
| Special charges and impairments | 85.0 | - |
| Gain on sale of equity securities | (90.3) | - |
| Other, net | 8.1 | 7.6 |
| Changes in assets and liabilities, net of the effect of acquisitions and the consolidation of equity affiliates: | | |
| Increase in accounts receivable | (8.7) | (38.0) |
| Increase in inventory | (4.9) | (2.5) |
| Decrease in accounts payable and accruals | (29.4) | (15.5) |
| Increase in prepayments and intangible assets | (7.2) | (0.5) |
| Increase (decrease) in income taxes payable | 2.0 | (17.4) |
| Other, net | 2.2 | 2.0 |
| | ----- | ----- |
| Cash provided by operating activities | 137.4 | 94.0 |
| | ----- | ----- |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Additions to property, plant and equipment | (115.0) | (131.9) |
| Proceeds on sale of business | - | 35.0 |
| Investments and acquisitions, excluding cash acquired | (30.3) | (21.4) |
| Purchase of available-for-sale securities | (20.2) | (11.3) |
| Proceeds from sale of available-for-sale securities | 129.5 | - |
| Cash from consolidation of equity affiliates and other | 2.3 | - |
| Proceeds from sale of property, plant and equipment | 5.0 | - |
| Other | - | 0.6 |
| | ----- | ----- |
| Cash used by investing activities | (30.7) | (129.0) |
| | ----- | ----- |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Proceeds from long-term debt | 63.1 | 90.0 |
| Repayments of long-term debt | (128.4) | (16.1) |
| Net increase in short-term debt | 71.3 | 48.2 |
| Purchases of treasury stock | (65.3) | (72.9) |
| Sales and issuances of treasury stock | 8.5 | 4.2 |
| Cash dividends paid to stockholders | (23.4) | (23.5) |
| | ----- | ----- |
| Cash provided (used) by financing activities | (74.2) | 29.9 |
| | ----- | ----- |
| Effect of exchange rate changes on cash | (0.9) | (1.6) |
| | ----- | ----- |
| Increase (decrease) in cash and cash equivalents | 31.6 | (6.7) |
| Cash and cash equivalents at beginning of period | 39.2 | 58.1 |
| | ----- | ----- |
| Cash and cash equivalents at end of period | \$ 70.8 | \$ 51.4 |
| | ===== | ===== |

The accompanying notes are an integral part of these financial statements.

CABOT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 1998

A. SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of Cabot Corporation and majority-owned and controlled U.S. and non-U.S. subsidiaries (the "Company"). Investments in majority-owned affiliates where control does not exist and investments in 20 percent to 50 percent-owned affiliates are accounted for on the equity method. Intercompany transactions have been eliminated.

The financial statements have been prepared in accordance with the requirements of Form 10-Q and consequently do not include all disclosures required by Form 10-K. Additional information may be obtained by referring to the Company's Form 10-K for the year ended September 30, 1997.

The financial information submitted herewith is unaudited and reflects all adjustments which are, in the opinion of management, necessary to provide a fair presentation of the results for the interim periods ended June 30, 1998 and 1997. All such adjustments are of a normal recurring nature. The results for interim periods are not necessarily indicative of the results to be expected for the fiscal year.

B. ACQUISITIONS

Effective October 1, 1997 the Company acquired the remaining interest in its fumed silica joint venture in Rheinfelden, Germany for approximately \$20 million. The acquisition was accounted for using the purchase method of accounting. Accordingly, a portion of the purchase price was allocated to the net assets acquired based on their estimated fair values. The balance of the purchase price, approximately \$11 million, was recorded as excess of purchase price over fair value of net assets acquired (goodwill), and is being amortized over 15 years on a straight-line basis.

C. COMMITMENTS AND CONTINGENCIES

The Company has various lawsuits, claims and contingent liabilities. In the opinion of the Company, although final disposition of all of its suits and claims may impact the Company's financial statements in a particular period, they should not, in the aggregate, have a material adverse effect on the Company's financial position.

D. SPECIAL CHARGES AND IMPAIRMENTS

The Company acquired an 80% ownership interest in P.T. Continental Carbon Indonesia ("PTCCI"), an Indonesian carbon black plant located in Merak, Indonesia, during 1996. The recent financial and economic crisis in Indonesia has resulted in a significant decline in demand for carbon black in the region. As a result, management decided to temporarily halt production at this plant. In accordance with Statement of Financial Accounting Standards (SFAS) No. 121, Accounting for the Impairment of Long-Lived Assets, the Company recognized an impairment loss of \$60 million for the difference between the carrying value of PTCCI's long-lived assets of \$77 million and the estimated fair value. The charge to the Specialty Chemicals and Materials Group consisted of \$34 million for property, plant and equipment and other assets and \$26 million for goodwill and other intangible assets.

CABOT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)
June 30, 1998

D. SPECIAL CHARGES AND IMPAIRMENTS (CONTINUED)

During 1997, the Company entered into an agreement to process tantalum ore residues from the Company's past production of tantalum. The Company expected that the process would produce economic recoveries of tantalum and recognized prepaid expenses of approximately \$25 million of costs associated with the agreement through the third quarter of 1998. However, the tantalum recovery rate to date has been substantially lower than expected. Therefore, in the third quarter of 1998, management discontinued the project which resulted in a charge of \$25 million to operations of the Specialty Chemicals and Materials Group.

E. INVESTMENTS

During the third quarter the Company sold 2.3 million shares of its investment in K N Energy, Inc. The Company received cash proceeds of \$129.5 million and recorded a gain of \$90.3 million related to the sale.

F. EARNINGS PER SHARE (EPS)

The Company has adopted SFAS No. 128, Earnings Per Share. As a result, primary and fully diluted earnings per share have been replaced by basic and diluted earnings per share. Amounts related to prior periods have been restated to reflect the new requirement.

CABOT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)
June 30, 1998
UNAUDITED

F. EARNINGS PER SHARE (CONTINUED)

Reconciliation of Income and Shares
Three Months Ended June 30, 1998 and 1997

(Amounts in millions, except per share amounts)

| | 1998 | 1997 |
|--|---------------|---------------|
| | ----- | ----- |
| BASIC EPS COMPUTATION | | |
| Net Income (Numerator) | \$33.3 | \$28.7 |
| Less: Dividends on preferred stock | (0.8) | (0.8) |
| | ----- | ----- |
| INCOME AVAILABLE TO COMMON SHARES | \$32.5 | \$27.9 |
| | ===== | ===== |
| | | |
| Shares of common stock at April 1 (Denominator) | 67.9 | 69.8 |
| Net weighted shares of treasury stock purchased | - | (0.6) |
| Contingently issuable shares | (1.5) | (1.5) |
| | ----- | ----- |
| WEIGHTED AVERAGE SHARES | 66.4 | 67.7 |
| | ===== | ===== |
| | | |
| BASIC EPS | \$0.49 | \$0.41 |
| | ===== | ===== |
| DILUTED EPS CALCULATION | | |
| Income available to common shares (Numerator) | \$32.5 | \$27.9 |
| Plus: Dividends on preferred stock | 0.8 | 0.8 |
| Income impact of assumed conversion of preferred stock | (0.4) | (0.4) |
| | ----- | ----- |
| INCOME AVAILABLE TO COMMON SHARES + ASSUMED CONVERSIONS | \$32.9 | \$28.3 |
| | ===== | ===== |
| | | |
| Shares of common stock at April 1 (Denominator) | 67.9 | 69.8 |
| Net weighted shares of treasury stock purchased | - | (0.6) |
| Convertible preferred stock | 5.9 | 6.0 |
| Equity incentive awards | 0.7 | 0.9 |
| | ----- | ----- |
| ADJUSTED WEIGHTED AVERAGE SHARES | 74.5 | 76.1 |
| | ===== | ===== |
| | | |
| DILUTED EPS | \$0.44 | \$0.37 |
| | ===== | ===== |

CABOT CORPORATION
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)
 June 30, 1998
 UNAUDITED

F. EARNINGS PER SHARE (CONTINUED)

Reconciliation of Income and Shares
 Nine Months Ended June 30, 1998 and 1997

(Amounts in millions, except per share amounts)

| | 1998 | 1997 |
|--|----------------|---------------|
| | ----- | ----- |
| BASIC EPS COMPUTATION | | |
| Net Income (Numerator) | \$102.2 | \$83.2 |
| Less: Dividends on preferred stock | (2.4) | (2.4) |
| | ----- | ----- |
| INCOME AVAILABLE TO COMMON SHARES | \$ 99.8 | \$80.8 |
| | ===== | ===== |
| | | |
| Shares of common stock at October 1 (Denominator) | 69.5 | 71.6 |
| Net weighted shares of treasury stock purchased | (1.4) | (1.6) |
| Contingently issuable shares | (1.5) | (1.5) |
| | ----- | ----- |
| WEIGHTED AVERAGE SHARES | 66.6 | 68.5 |
| | ===== | ===== |
| | | |
| BASIC EPS | \$ 1.50 | \$1.18 |
| | ===== | ===== |
| DILUTED EPS CALCULATION | | |
| Income available to common shares (Numerator) | \$ 99.8 | \$80.8 |
| Plus: Dividends on preferred stock | 2.4 | 2.4 |
| Income impact of assumed conversion of preferred stock | (1.3) | (1.3) |
| | ----- | ----- |
| INCOME AVAILABLE TO COMMON SHARES + ASSUMED CONVERSIONS | \$100.9 | \$81.9 |
| | ===== | ===== |
| | | |
| Shares of common stock at October 1 (Denominator) | 69.5 | 71.6 |
| Net weighted shares of treasury stock purchased | (1.4) | (1.6) |
| Convertible preferred stock | 5.9 | 6.0 |
| Equity incentive awards | 0.6 | 0.9 |
| | ----- | ----- |
| ADJUSTED WEIGHTED AVERAGE SHARES | 74.6 | 76.9 |
| | ===== | ===== |
| | | |
| DILUTED EPS | \$ 1.35 | \$1.06 |
| | ===== | ===== |

CABOT CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (Continued)
June 30, 1998
UNAUDITED

G. STOCKHOLDERS' EQUITY

The following table summarizes the changes in stockholders' equity for the nine months ended June 30, 1998.

(Amounts in millions, except share amounts)

| | Preferred Stock | | Preferred Treasury Stock | | Common Stock | | Additional Paid-in Capital | Retained Earnings |
|---|-----------------|---------------|--------------------------|------------------|--------------------|----------------|----------------------------|-------------------|
| | Shares Issued | Value | Shares | Cost | Shares Issued | Value | | |
| Balance at September 30, 1997 | 75,336 | \$75.3 | 6,956 | \$ (9.4) | 135,549,936 | \$135.5 | \$39.3 | \$1,238.2 |
| Net income | | | | | | | | 102.2 |
| Common stock dividends paid | | | | | | | | (21.0) |
| Issuance of treasury stock under employee compensation plans | | | | | | | (1.6) | |
| Purchase of treasury stock - common | | | | | | | | |
| Purchase of treasury stock - preferred | | | 1,302 | (3.5) | | | | |
| Sale of treasury stock to Cabot Retirement Incentive Savings Plan | | | | | | | 1.3 | |
| Preferred stock dividends paid to Employee Stock Ownership Plan, net of tax | | | | | | | | (2.4) |
| Principal payment by Employee Stock Ownership Plan under guaranteed loan | | | | | | | | |
| Amortization of unearned compensation | | | | | | | | |
| Unrealized gain, net of deferred tax | | | | | | | | |
| Foreign currency translation adjustments | | | | | | | | |
| Balance at June 30, 1998 | <u>75,336</u> | <u>\$75.3</u> | <u>8,258</u> | <u>\$ (12.9)</u> | <u>135,549,936</u> | <u>\$135.5</u> | <u>\$39.0</u> | <u>\$1,317.0</u> |

| | Common Treasury Stock | | Unearned Compensation | Deferred Employee Benefits | Unrealized Gain on Available for Sale Securities | Foreign Currency Translation Adjustments | Total Stockholders' Equity |
|---|-----------------------|-----------|-----------------------|----------------------------|--|--|----------------------------|
| | Shares | Cost | | | | | |
| Balance at September 30, 1997 | 66,067,426 | \$(705.4) | \$(18.3) | \$(62.5) | \$53.9 | \$(18.8) | \$727.8 |
| Net income | | | | | | | 102.2 |
| Common stock dividends paid | | | | | | | (21.0) |
| Issuance of treasury stock under employee compensation plans | (473,870) | 5.2 | 2.8 | | | | 6.4 |
| Purchase of treasury stock - common | 2,254,624 | (61.8) | | | | | (61.8) |
| Purchase of treasury stock - preferred | | | | | | | (3.5) |
| Sale of treasury stock to Cabot Retirement Incentive Savings Plan | (74,829) | 0.8 | | | | | 2.1 |
| Preferred stock dividends paid to Employee Stock Ownership Plan, net of tax | | | | | | | (2.4) |
| Principal payment by Employee Stock Ownership Plan under guaranteed loan | | | | 1.4 | | | 1.4 |
| Amortization of unearned compensation | | | 7.4 | | | | 7.4 |
| Unrealized gain, net of deferred tax | | | | | (38.3) | | (38.3) |
| Foreign currency translation adjustments | | | | | | (20.8) | (20.8) |

Balance at June 30, 1998

67,773,351

\$(761.2)

\$(8.1)

\$(61.1)

\$15.6

\$(39.6)

\$699.5

CABOT CORPORATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

RESULTS OF OPERATIONS

Sales and operating profit by industry segment are shown in the accompanying table on page 17.

THREE MONTHS ENDED JUNE 30, 1998 VERSUS
THREE MONTHS ENDED JUNE 30, 1997

Net income for the third quarter of fiscal year 1998 was \$33.3 million (\$0.44 per diluted common share), compared to \$28.7 million (\$0.37 per diluted common share) in the same quarter a year ago. The quarter just ended included \$0.04 per diluted share of contribution from special items. Excluding those items to form a comparative basis, the third quarter's earnings were \$0.40, compared with \$0.37 per share for the third quarter last year.

The third quarter's earnings included the effects of three special items. During the quarter, the Company sold 2.3 million shares of its investment in K N Energy, Inc., generating a \$90.3 million gain. The Company also recorded charges of \$60 million for an asset impairment related to an Indonesian carbon black plant, and \$25 million related to a tantalum ore recovery project. These special items contributed a net \$0.04 per diluted share of contribution to the Company's third quarter earnings, but have been excluded from the amounts in the following discussion of third quarter and nine month operating results.

Net sales and other operating revenues were \$376.3 million for the quarter compared to \$398.6 million in the same quarter a year ago. Operating profit for the quarter increased 5% to \$58.6 million from last year's \$55.9 million. The increase in operating profit was achieved despite the negative effects of significantly weaker Asian market conditions, the effect of a stronger U.S. dollar and weak summer prices in the Company's liquefied natural gas market.

In the Specialty Chemicals and Materials Group, sales for the three month period ended June 30, 1998 decreased 5% to \$354.0 million from \$372.4 million in the same quarter last year. The lower revenues reflected 3% lower chemical volumes. Volumes for the Company's fumed silica and carbon black businesses were roughly flat for the quarter. Lower demand in the electronics markets, caused in part by weak Asian conditions, resulted in 13% lower tantalum volumes compared with the same quarter last year. Volume in the Company's plastics business decreased 19% for the third quarter, compared with last year's third quarter.

Operating profit for the Specialty Chemicals and Materials Group increased 9% to \$64.0 million for the third quarter, compared to \$58.7 million for the third quarter of 1997. The increase in operating profit was primarily due to higher year-to-year earnings in the Company's fumed silica business. The Company's microelectronics materials business also reported higher operating results, driven by 41% volume growth and greater contribution from new products. The inkjet colorants and plastics businesses each reported slightly lower operating results from last year's third quarter results.

The carbon black business reported a modest increase in operating profit despite a \$4 million decrease in the Pacific Asia region's earnings and a \$2 million negative effect from the strengthened U.S. dollar. Greater carbon black volumes in North America offset the effects of 24% lower Pacific Asia volumes. The carbon black business continued to experience lower year-to-year margins, the effect of passing through a substantial portion of lower carbon black feedstock costs for some commodity grades.

The fumed silica business reported greater operating profit during the third quarter, compared with the year-ago quarter. Higher prices and lower material costs contributed to the favorable earnings comparison. Year-to-year volumes were flat. Additionally, the Company's purchase of its former partner's 50% interest in the Rheinfelden, Germany fumed silica plant contributed positively to operating results in the third quarter.

CABOT CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION (CONTINUED)

RESULTS OF OPERATIONS (CONTINUED)

The Company's performance materials business (CPM), which manufactures high grade tantalum products, reported slightly lower operating profits for the third quarter compared to the same quarter a year ago. CPM experienced 13% lower volumes in the third quarter compared to a strong third quarter a year ago due to lower demand in electronics markets. The effects of lower tantalum volumes and increased spending on research and development in the Company's barium titanate and niobium flake initiatives were offset by improved margins.

Selling and administrative expenses increased to \$62.5 million for the third quarter of 1998 from \$53.5 million in the same quarter a year ago. The increase is primarily attributable to increased development spending in the Company's new product and new business initiatives, and increases in reorganization and legal expenses.

Research and technical expenses and related marketing costs associated with new products were \$27.3 million for the third quarter of 1998 versus \$25.5 million for the third quarter of 1997. The Company continues to pursue and is encouraged by progress being made in several of its new product and new business initiatives. The Company's objective of developing higher value, differentiated products and creating new businesses is central to its strategy for generating earnings growth.

In the Company's Energy Group, which comprises the liquefied natural gas (LNG) importation and distribution operations, sales for the third quarter of 1998 decreased 15% to \$22.3 million from \$26.2 million for the same quarter in 1997. A \$5.4 million operating loss was reported, compared with an operating loss of \$2.8 million in the third quarter of 1997. The LNG business has historically reported losses in the third quarter due to the seasonal nature of its business. This year, however, operating results were further affected by lower than usual summer gas prices and a weak summer liquid refill market due to an unusually warm winter.

NINE MONTHS ENDED JUNE 30, 1998 VERSUS
NINE MONTHS ENDED JUNE 30, 1997

For the nine months ended June 30, 1998, net income was \$102.2 million (\$1.35 per diluted common share) compared to \$83.2 million (\$1.06 per diluted common share) in the same period a year ago. Net sales increased 3% to \$1,268.7 million from \$1,229.4 million last year. Excluding special items, operating profit increased \$31 million or 19% to \$194.9 million from \$163.9 million in the same quarter a year ago.

In the Specialty Chemicals and Materials Group, net sales for the nine month period ended June 30, 1998 increased 2% to \$1,089.1 million from \$1,071.8 million in the same period a year ago. Chemical sales volumes were favorable year-to-year, particularly during the first half of the fiscal year. Operating profit for the Specialty Chemicals and Materials Group increased 16% to \$177.5 million from \$153.5 million last year. Each of the Company's chemical businesses reported increased operating profit for the nine month period. The effect of greater chemical volumes was somewhat offset by weak demand in Asian markets, lower year-to-year carbon black selling prices and the effects of a stronger U.S. dollar.

In the Energy Group, revenues increased 14% to \$179.6 million from \$157.6 million and operating profit grew 67% to \$17.4 million from \$10.4 million in the same period a year ago. Operating results improved largely due to greater availability of liquefied natural gas entering fiscal 1998, allowing the Company to take advantage of higher year-to-year gas prices and to increase its firm sales commitments during the first half of the year.

The Company expects a more challenging operating environment for the remainder of its fiscal year. Asian conditions are not expected to improve significantly over the next few months. The slowdown in the world's personal electronics market is affecting the Company's tantalum business, and is expected to last through much of 1998 before returning to a pattern of normal growth early next year. A warmer than normal winter in New England,

CABOT CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION (CONTINUED)

RESULTS OF OPERATIONS (CONTINUED)

which is the Energy Group's primary market, has caused lower summer gas prices and a weak summer refill market, and is expected to negatively affect the Company's LNG business in the second half of the fiscal year.

The Company's effective tax rate for the quarters ended June 30, 1998 and 1997 was 36%.

FINANCIAL CONDITION

CASH FLOWS AND LIQUIDITY

During the first nine months of the year the Company's operations provided \$137.4 million of cash compared to \$94.0 million last year.

Capital spending on investments, acquisitions, equity securities and property, plant and equipment for the first nine months of the year was \$167.5 million. The Company plans to make approximately \$250 million of capital expenditures during the fiscal year. The major components of the 1998 capital program include new business expansion spending, the Company's equity share of a natural gas liquefaction project in Trinidad, refurbishment of the Company's LNG tanker, capacity expansion in the Company's fumed silica business, and normal plant operating capital projects.

During the first nine months of the year, the Company repurchased approximately 2.3 million shares of the Company's common stock, which includes 1.9 million shares under a Board authorized repurchase program. At June 30, 1998, there were approximately 1.5 million shares remaining under the outstanding repurchase authorization.

On October 21, 1997, the Company issued \$50 million of notes maturing as follows: \$25 million maturing in 30 years; and \$25 million maturing in 30 years with a one-time put option 7 years from issuance. The notes have a weighted average interest rate of 7.1%. Proceeds from the issuance were used to reduce short-term debt.

During the quarter the Company sold 2.3 million shares of K N Energy, Inc. and recognized a \$90.3 million gain from the sale of those securities. Proceeds from the sale were used to repay short-term debt. Cabot continues to own approximately 650,000 shares of K N Energy, Inc. common stock.

The Company's ratio of total debt (including short-term debt net of cash) to capital was 43% at June 30, 1998 and September 30, 1997.

The Company maintains a credit agreement under which the Company may borrow up to \$300 million at floating rates. The facility is available through January 3, 2002. The Company had no borrowings outstanding under this line at June 30, 1998. Management expects cash from operations and present financing arrangements, including the Company's unused line of credit, to be sufficient to meet the Company's cash requirements for the foreseeable future.

SPECIAL CHARGES AND IMPAIRMENTS

The Company acquired an 80% ownership interest in P.T. Continental Carbon Indonesia ("PTCCI"), an Indonesian carbon black plant located in Merak, Indonesia, during 1996. The recent financial and economic crisis in Indonesia has resulted in a significant decline in demand for carbon black in the region. As a result, management decided to temporarily halt production at this plant. In accordance with Statement of Financial Accounting Standards (SFAS) No. 121, Accounting for the Impairment of Long-Lived Assets, the Company recognized an impairment loss of \$60 million for the difference between the carrying value of PTCCI's long-lived assets of \$77 million and the estimated fair value.

CABOT CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION (CONTINUED)

SPECIAL CHARGES AND IMPAIRMENTS (CONTINUED)

The charge to the Specialty Chemicals and Materials Group consisted of \$34 million for property, plant and equipment and other assets and \$26 million for goodwill and other intangible assets.

During 1997, the Company entered into an agreement to process tantalum ore residues from the Company's past production of tantalum. The Company expected that the process would produce economic recoveries of tantalum and capitalized approximately \$25 million of costs associated with the agreement through the third quarter of 1998. However, the tantalum recovery rate to date has been substantially lower than expected. Therefore, in the third quarter of 1998, management discontinued the project which resulted in a charge of \$25 million to operations of the Specialty Chemicals and Materials Group.

COMPANY PREPARES FOR YEAR 2000

Many computer systems and other automated systems will experience problems handling dates beyond the year 1999. All automated systems and technology need review for year 2000 compliance. Some software and hardware will need to be modified or replaced prior to the year 2000 in order to remain functional. The Company is assessing the readiness of all its automated systems to handle the year 2000 issue. The Company expects to successfully implement the systems and programming changes necessary to address year 2000 issues, and does not believe that the cost of such actions will have a material effect on the Company's results of operations or financial condition. There can be no assurance that there will not be a delay in, or increased costs associated with, the implementation of such changes. Additionally, there is the possibility that the Company's inability to implement such changes could have an adverse effect on future results of operations. The Company does not believe that it is in a position to assess reliably the year 2000 readiness of its vendors, customers or other parties with which the Company deals, or more distant parties who deal, directly or indirectly, with any of the foregoing. The Company cannot predict reliably the source, nature or extent of any year 2000 disruptions that may be experienced in the U.S. or other countries where it operates and, therefore, cannot predict reliably the effect any such disruptions may have on the Company, its operations or financial condition. The Company does not believe it is practicable to insulate itself from all possible year 2000 disruptions in the U.S. or other countries where it operates.

NEW ACCOUNTING STANDARDS

In June, 1998, the Financial Accounting Standards Board issued SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, which establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. This Statement is effective for all fiscal quarters of fiscal years beginning after June 15, 1999. The Company is currently evaluating the effect, if any, of implementing SFAS 133.

CABOT CORPORATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL
CONDITION (CONTINUED)

(Amounts in millions, except per share amounts)

UNAUDITED

| | Three Months Ended | | Nine Months Ended | |
|--|--------------------|---------|-------------------|-----------|
| | 6/30/98 | 6/30/97 | 6/30/98 | 6/30/97 |
| Industry Segment Data | | | | |
| ----- | | | | |
| Net Sales: | | | | |
| Specialty chemicals and materials | \$354.0 | \$372.4 | \$1,089.1 | \$1,071.8 |
| Energy | 22.3 | 26.2 | 179.6 | 157.6 |
| | ----- | ----- | ----- | ----- |
| Net sales | \$376.3 | \$398.6 | \$1,268.7 | \$1,229.4 |
| | ===== | ===== | ===== | ===== |
| Operating profit: | | | | |
| Specialty chemicals and materials - before special items | \$ 64.0 | \$ 58.7 | \$ 177.5 | \$ 153.5 |
| Energy | (5.4) | (2.8) | 17.4 | 10.4 |
| | ----- | ----- | ----- | ----- |
| Total operating profit - before special items | 58.6 | 55.9 | 194.9 | 163.9 |
| Specialty chemicals and materials - special items | (85.0) | - | (85.0) | - |
| | ----- | ----- | ----- | ----- |
| | \$(26.4) | \$ 55.9 | \$ 109.9 | \$ 163.9 |
| | ----- | ----- | ----- | ----- |
| Interest expense | (10.7) | (11.4) | (33.2) | (31.6) |
| Gain on sale of equity securities | 90.3 | - | 90.3 | - |
| General corporate/other expenses | (9.2) | (6.8) | (24.0) | (19.9) |
| | ----- | ----- | ----- | ----- |
| Income before income taxes | 44.0 | 37.7 | 143.0 | 112.4 |
| Provision for income taxes | (15.8) | (13.6) | (51.5) | (40.5) |
| Equity in net income of affiliated companies | 6.1 | 5.2 | 13.1 | 13.1 |
| Minority interest in income | (1.0) | (0.6) | (2.4) | (1.8) |
| | ----- | ----- | ----- | ----- |
| Net income | 33.3 | 28.7 | 102.2 | 83.2 |
| Dividends on preferred stock | (0.8) | (0.8) | (2.4) | (2.4) |
| | ----- | ----- | ----- | ----- |
| Income applicable to common shares | \$ 32.5 | \$ 27.9 | \$ 99.8 | \$ 80.8 |
| | ===== | ===== | ===== | ===== |
| Income per common share: | | | | |
| Basic | \$ 0.49 | \$ 0.41 | \$ 1.50 | \$ 1.18 |
| | ===== | ===== | ===== | ===== |
| Diluted | \$ 0.44 | \$ 0.37 | \$ 1.35 | \$ 1.06 |
| | ===== | ===== | ===== | ===== |

FORWARD LOOKING INFORMATION: Management's Discussion and Analysis above contains forward-looking remarks. Actual results may differ materially from the results anticipated in the statements included herein due to a variety of factors including market supply and demand conditions, currency exchange rates, costs of raw materials, demand for the Company's customers' products, and competitors' reactions to market conditions. Timely commercialization of products under development by the Company may be disrupted or delayed by technical difficulties, market acceptance or competitors' new products, as well as difficulties in moving from the experimental stage to the production stage.

PART II. OTHER INFORMATION

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) EXHIBITS

The exhibit numbers in the following list correspond to the number assigned to such exhibits in the Exhibit Table of Item 601 of Regulation S-K:

| Exhibit Number ----- | Description ----- |
|----------------------------|--|
| 12 | Statement Regarding Computation of Ratio of Earnings to Fixed Charges, filed herewith. |
| 27 | Financial Data Schedule, filed herewith. (Not included with printed copy of the Form 10-Q.) |

(b) REPORTS ON FORM 8-K

No report on Form 8-K was filed by the Company during the three months ended June 30, 1998.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CABOT CORPORATION

Date: August 14, 1998

/s/ Robert L. Culver

Robert L. Culver
Executive Vice President and
Chief Financial Officer

Date: August 14, 1998

/s/ William T. Anderson

William T. Anderson
Controller
(Chief Accounting Officer)

5
1,000,000,000
U.S. DOLLARS

9-MOS
SEP-30-1998
OCT-01-1997
JUN-30-1998
1 71
0
294
5
245
634 1,817
897
1,759
488 322
0 75
135
1,356
1,759 1,269
1,273 855
855
64
0
33
143 51
102
0
0 0
102
1.50
1.35