# CABOT CORP REPORTS SECOND QUARTER ADJUSTED EPS OF \$0.96 AND DILUTED EPS OF \$3.70

Adjusted EPS improvement of 68% year on year driven by record segment profits

**BOSTON** (May 1, 2012)-- <u>Cabot Corporation</u> (NYSE: CBT) today announced results for its second quarter of fiscal 2012.

### **Key Highlights**

- Margin expansion and solid volumes in Rubber Blacks and Performance Segment contribute to strong results
- Indonesia and China capacity expansions completed and ready to serve end market demand
- New products launched for adhesives, batteries and coatings markets
- Diluted EPS of \$3.70 includes gain on sale of the Supermetals Business

(In millions, except per share amounts)		Fisca	l 201	12	Fiscal 2011					
		econd	]	First	S	Second	]	First		
	Q	<u>uarter</u>	<u>6 N</u>	<u>Ionths</u>	2	<u> Duarter</u>	<u>6 N</u>	<u>Ionths</u>		
Net sales	\$	844	\$	1,606	\$	739	\$	1,433		
Net income attributable to Cabot Corporation	\$	240	\$	286	\$	51	\$	126		
Net earnings per share attributable to Cabot Corporation Less Adjustments:	\$	3.70	\$	4.41	\$	0.76	\$	1.89		
Net income per share from discontinued operations	\$	2.92	\$	3.08	\$	0.24	\$	0.49		
Certain items per share	\$	(0.18)	\$	(0.26)	\$	(0.05)	\$	0.28		
Adjusted EPS	\$	0.96	\$	1.59	\$	0.57	\$	1.12		

Commenting on the results, Cabot President and CEO Patrick Prevost, said, "We are very pleased with our second quarter results. Our Rubber Blacks Business and Specialty Fluids Segment set new records of quarterly EBIT performance. The execution of our strategy continues to deliver results and we are making great strides towards achieving our \$4.50 adjusted EPS target in 2014."

Prevost continued, "Through the implementation of new commercial agreements, stronger sequential volumes, a favorable product mix and robust Specialty Fluids Segment earnings, we achieved strong performance this quarter. In addition, we completed important capacity expansion and energy efficiency projects and introduced a number of innovative products to the market. We also finalized the sale of the Supermetals Business and recorded a substantial gain during the quarter. I am extremely pleased with the performance year to date and continue to be excited about the future of this company."

## **Financial Detail**

For the second quarter of fiscal 2012, net income attributable to Cabot Corporation was \$240 million (\$3.70 per diluted common share), which includes \$2.92 per share of income from discontinued operations related to the sale of the Supermetals Business. In addition, net income includes a per share charge of \$0.18, principally for restructuring costs and tax related items. Adjusted EPS for the second quarter of fiscal 2012 was \$0.96 per share.

### **Segment Results**

**Core Segment --** Second quarter fiscal 2012 EBIT in the Rubber Blacks Business increased by \$21 million compared to the same quarter of fiscal 2011, principally driven by higher prices and a favorable product mix. These positive factors more than offset the impact of 2% lower volumes and higher raw material costs. Sequentially, EBIT increased \$17 million driven by higher prices, a favorable product mix and 4% higher volumes.

Global and regional volume changes for the Core Segment for the second quarter of fiscal 2012 as compared to the same quarter of the prior year and the first quarter of fiscal 2012 are included in the table below:

	Second Quarter	Second Quarter
	Year over Year Change	Sequential Change
Global	(2%)	4%
Japan	11%	(3%)
Southeast Asia	(5%)	3%
China	3%	(4%)
Europe, Middle East, Africa	(11%)	10%
North America	(7%)	7%
South America	8%	20%

**Performance Segment --** Second quarter fiscal 2012 EBIT in the Performance Segment decreased by \$4 million compared to the second quarter of fiscal 2011. The decrease was driven principally by higher fixed costs from the start-up of new capacity and the unfavorable impact of declining inventory levels. Volumes in Fumed Metal Oxides increased 4%, while Performance Products volumes increased 1%. Sequentially, Performance Segment EBIT increased by \$14 million, principally due to higher volumes from increases in end market demand as customers returned to more normalized purchasing levels. Volumes in Fumed Metal Oxides increased by 17% sequentially, and volumes in Performance Products increased 14%.

**Specialty Fluids --** For the second quarter of fiscal 2012, EBIT in the Specialty Fluids Segment increased by \$15 million compared to the second quarter of fiscal 2011 and by \$11 million compared to the first quarter of fiscal 2012. The EBIT increases in both periods resulted principally from higher rental revenues from larger, more complex jobs that were longer in duration as well as a favorable sales mix driven by a significant product sale during the quarter.

**New Business Segment --** For the second quarter of fiscal 2012, EBIT in the New Business Segment decreased by \$4 million compared to the second quarter of fiscal 2011 and was flat compared to the first quarter of fiscal 2012. Sequentially, revenue improved in all businesses. However, sequential EBIT was flat due to higher fixed costs related to a planned shutdown at our aerogel plant. Year-over-year EBIT declined due the absence of \$3 million of business development milestone revenue recorded in the prior year in our Cabot Elastomer Composites Business and lower commercial activity in our Aerogel Business.

**Cash Performance --** The Company ended the second quarter of fiscal 2012 with a cash balance of \$366 million, an increase of \$178 million from the first quarter of fiscal 2012. The increase in cash was driven by strong operating results and the receipt of \$175 million for the first payment related to the sale of the Supermetals Business. These items were partially offset by capital expenditures of \$56 million and an increase in net working capital of \$31 million.

**Taxes --** During the second quarter of fiscal 2012, the Company recorded a net tax provision of \$23 million, including a net discrete tax benefit of \$1 million. The tax rate on continuing operations was 30% for the second quarter of fiscal 2012. Excluding the impact of certain items, the operating tax rate on continuing operations for the quarter was 26%.

## Outlook

Commenting on the outlook for the Company, Prevost said, "We are optimistic about the improving conditions in North America and China. We continue to see attractive growth in the emerging economies of Asia and South America, both in the short and long-term. The growth in emerging markets is seen not only in the tire and automotive industries, but across a variety of the industries we serve. The European macroeconomic environment, however, remains challenging. While the quarterly EBIT fluctuations in our Specialty Fluids Segment will continue due to the project nature of the business, we are pleased with our expansion into new geographies with new customers."

Prevost continued, "We are delivering earnings growth through margin and capacity expansion as well as new business and product development. Our increased margins were achieved through continual efficiency improvement efforts and the execution of our global pricing strategy. We commissioned new production capacity in recent months and we expect further growth investments to be ready for production in the coming quarters. Our portfolio of new products and businesses continues to strengthen. I remain confident in our ability to achieve our long-term financial targets of \$4.50 adjusted EPS in 2014 while maintaining adjusted ROIC over 13%."

### **Earnings Call**

The Company will host a conference call with industry analysts at 2:00 p.m. Eastern time on Wednesday, May 2, 2012. The call can be accessed through Cabot's investor relations website at <a href="http://investor.cabot-corp.com">http://investor.cabot-corp.com</a>

Cabot Corporation, headquartered in Boston, Massachusetts, is a global specialty chemicals and performance materials company. Cabot's major products are carbon black, fumed silica, cesium formate drilling fluids, inkjet colorants and aerogels. The Company's website address is: http://www.cabotcorp.com

Forward-Looking Statements -- This earnings release contains forward-looking statements based on management's current expectations, estimates and projections. All statements that address expectations or projections about the future, including our ability to meet our long-term financial targets, strategy for growth, demand for our products, and when we expect new production capacity to be available are forward-looking statements. Some of the forward-looking statements may be identified by words like "expects," "anticipates," "plans," "intends," "projects," "indicates," and similar expressions. Forward-looking statements are based on our current expectations, assumptions, estimates and projections about Cabot's businesses and strategies, market trends and conditions, economic conditions and other factors. These statements are not guarantees of future performance and are subject to risks, uncertainties, potentially inaccurate assumptions, and other factors, some of which are beyond our control and difficult to

predict. If known or unknown risks materialize, or should underlying assumptions prove inaccurate, our actual results could differ materially from past results and from those expressed in the forward-looking statement. Important factors that could cause our results to differ materially from those expressed in the forward-looking statements include, but are not limited to changes in raw material costs; costs associated with the research and development of new products, including regulatory approval and market acceptance; competitive pressures; delays in the successful integration of structural changes, including restructuring plans, and joint ventures; delays in the completion or start-up of our capacity expansion projects; the laws, regulations, policies and economic conditions, including inflation, interest and foreign currency exchange rates, of countries in which the company does business; and severe weather events that cause business interruptions, including plant and power outages, or disruptions in supplier or customer operations. These factors are discussed more fully in the reports we file with the Securities and Exchange Commission, particularly our latest annual report on Form 10-K.

**Explanation of Terms Used --** The term "operating tax rate" represents the tax rate on our recurring operating results. This rate excludes discrete tax items, which are unusual or infrequent items that are excluded from the estimated annual effective tax rate and other tax items, including the impact of the timing of losses in certain jurisdictions, cumulative rate adjustment and the impact of certain items on both operating income and tax provision.

The term "product mix" refers to the various types and grades, or mix, of products sold in a particular Business or Segment during the period, and the positive or negative impact of that mix on the revenue or profitability of the Business or Segment.

When we discuss the profitability impact of changes in inventory levels, we refer to the recording of fixed manufacturing costs on either our balance sheet or through our consolidated statement of operations. When inventories increase, we record fixed manufacturing costs on our balance sheet, causing lower fixed costs to be recorded in the consolidated statement of operations and benefiting the recorded profitability of the business. When inventories decrease, the opposite occurs, and additional fixed costs flow through the consolidated statement of operations, unfavorably affecting recorded business profitability.

**Use of Non-GAAP Financial Measures --** The preceding discussion of our results and the accompanying financial tables report adjusted EPS and Total segment earnings before interest and taxes, "Total Segment EBIT", which are non-GAAP financial measures. Our chief operating decision-maker uses adjusted EPS and Total Segment EBIT to evaluate the performance of the Company in terms of profitability. We believe that these measures also assist our investors in evaluating the changes in our results and the Company's performance.

In calculating adjusted EPS, we exclude from our net income per share from continuing operations certain items of expense and income that management does not consider representative of the Company's ongoing operations. Adjusted EPS should be considered as supplemental to, and not as a replacement for, EPS determined in accordance with GAAP. A reconciliation of adjusted EPS to EPS from continuing operations, the most directly comparable GAAP financial measure, and the certain items that are excluded from our calculation of adjusted EPS, are provided in the table titled "Certain Items and Reconciliation of Adjusted EPS."

Total Segment EBIT is a non-GAAP performance measure, and should not be considered an alternative for Income (loss) from continuing operations before taxes, the most directly comparable GAAP financial measure. In calculating Total Segment EBIT, we exclude "certain items", meaning items that management does not consider representative of our fundamental

segment results, as well as items that are not allocated to our business segments, such as interest expense and other corporate costs. Our Chief Operating Decision Maker uses segment EBIT to evaluate the operating results of each segment and to allocate resources to the segments. We believe that this non-GAAP measure provides useful supplemental information for our investors as it is an important indicator of the Company's operational strength and performance. Investors should consider the limitations associated with this non-GAAP measure, including the potential lack of comparability of this measure from one company to another. A reconciliation of Total Segment EBIT to Income (loss) from continuing operations before income taxes and equity in net earnings of affiliate companies is provided in the table titled, "Summary Results by Segments."

## CABOT CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

Periods ended March 31		Three	Montl	hs		onths	3	
Dollars in millions, except per share amounts (unaudited)	2	2012	2	2011	2	2012	2	2011
Net sales and other operating revenues	\$	844	\$	739	\$	1,606	\$	1,433
Cost of sales		671		605		1,290		1,168
Gross profit		173		134		316		265
Selling and administrative expenses		66		62		131		125
Research and technical expenses		20		18		37		33
Income from operations		87		54		148		107
Other income and (expense)								
Interest and dividend income		1		_		2		1
Interest expense		(9)		(10)		(19)		(20)
Other (expense) income		(3)		4		_		6
Total other income and (expense)		(11)		(6)		(17)		(13)
Income from continuing operations before income taxes and equity in net								
earnings of affiliated companies		76		48		131		94
(Provision) benefit for income taxes		(23)		(9)		(39)		6
Equity in net earnings of affiliated companies, net of tax		3		1		4		4
Income from continuing operations		56		40		96		104
Income from discontinued operations, net of tax (A)		189		16		200		32
Net income		245		56		296		136
Net income attributable to noncontrolling interests, net of tax		5		5		10		10
Net income attributable to Cabot Corporation	\$	240	\$	51	\$	286	\$	126
Diluted earnings per share of common stock attributable to Cabot Corporation								
Continuing operations	. \$	0.78	\$	0.52	\$	1.33	\$	1.40
Discontinued operations (A)		2.92		0.24		3.08		0.49
Net income attributable to Cabot Corporation	. \$	3.70	\$	0.76	\$	4.41	\$	1.89
Weighted average common shares outstanding								
Diluted		64.0		65.5		64.1		65.3

<sup>(</sup>A) Amounts relate to the divesture of the Supermetals Business and, in the first six months of fiscal 2011, certain tax settlements in connection with other discontinued operations.

#### CABOT CORPORATION SUMMARY RESULTS BY SEGMENTS

Periods ended March 31		Three	Month	าร		Six M	Months		
Dollars in millions, except per share amounts (unaudited)	:	2012	2	2011	2	2012	20		
Sales									
Core Segment - Rubber blacks (A)	\$	534	\$	458	\$	1,023	\$	896	
Performance Segment		235		222		440		412	
Performance products		173		159		324		291	
Fumed metal oxides		62		63		116		121	
New Business Segment		<b>30</b> 15		32 16		<b>55</b> 30		56 30	
Aerogel		5		8		9		11	
Superior MicroPowders		3		3		5		6	
Cabot Elastomer Composites		7		5		11		9	
Specialty Fluids Segment	<u> </u>	27		13		41		30	
Segment sales		826		725		1,559		1,394	
Unallocated and other (B)	<u> </u>	18		14		47		39	
Net sales and other operating revenues	<u>\$</u>	844	\$	739	\$	1,606	\$	1,433	
Segment Earnings Before Interest and Taxes						<u> </u>			
Core Segment - Rubber blacks (A)	\$	72	\$	51	\$	127	\$	88	
Performance Segment		35		39		56		70	
New Business Segment		_		4		_		4	
Specialty Fluids Segment		16		1_		21		7	
Total Segment Earnings Before Interest and Taxes (C)		123		95		204		169	
Unallocated and Other									
Interest expense		(9)		(10)		(19)		(20)	
Certain items (D)		(9)		(7)		(14)		(11)	
Unallocated corporate costs		(18)		(15)		(32)		(27)	
General unallocated expense (E)		(8)		(14)		(4)		(13)	
Less: Equity in net earnings of affiliated companies, net of tax	<u> </u>	(3)		(1)		(4)		(4)	
Income from continuing operations before income taxes and equity in net earnings of affiliated companies		76		48		131		94	
(Provision) benefit for income taxes (including tax certain items)		(23)		(9)		(39)		6	
Equity in net earnings of affiliated companies, net of tax		3		1		4		4	
Income from continuing operations		56		40		96		104	
Income from discontinued operations, net of tax (F)		189		16		200		32	
Net income.		245		56		296		136	
Net income attributable to noncontrolling interests, net of tax		5		5		10		10	
Net income attributable to Cabot Corporation		240	\$	51	\$	286	\$	126	
·	<u>Ψ</u>		Ψ	- 01	Ψ_	200	Ψ	120	
Diluted earnings per share of common stock attributable to Cabot Corporation									
Continuing operations (A)	\$	0.78	\$	0.52	\$	1.33	\$	1.40	
Discontinued operations (F)		2.92		0.24		3.08		0.49	
Net income attributable to Cabot Corporation	\$	3.70	\$	0.76	\$	4.41	\$	1.89	
Adjusted earnings per share									
Adjusted EPS (G)	\$	0.96	\$	0.57	\$	1.59	\$	1.12	
Weighted average common shares outstanding									
Diluted		64.0		65.5		64.1		65.3	

<sup>(</sup>A) In the fourth quarter of fiscal 2011, Cabot entered into an agreement to sell the Supermetals Business ("CSM"). This transaction closed in January 2012. Because of this sale agreement, the results of CSM, which were previously included in the Core Segment are now presented as Discontinued Operations for all periods presented.

<sup>(</sup>B) Unallocated and other reflects royalties paid by equity affiliates, other operating revenues, external shipping and handling fees, and the impact of unearned revenue.

<sup>(</sup>C) Segment EBIT is a measure used by Cabot's Chief Operating Decision-Maker to measure consolidated operating results, assess segment performance and allocate resources. Segment EBIT includes equity in net earnings of affiliated companies, royalty income, and allocated corporate costs.

<sup>(</sup>D) Details of certain items are presented in the Certain Items and Reconciliation of Adjusted EPS table.

<sup>(</sup>E) General unallocated expense includes foreign currency transaction gains (losses), interest income, dividend income, the profit related to unearned revenue, and the impact of LIFO accounting.

<sup>(</sup>F) Amounts relate to the divesture of the CSM business as discussed in note (A), and in the first six months of fiscal 2011, certain tax settlements in connection with other discontinued operations.

<sup>(</sup>G) Adjusted EPS is a non-GAAP measure, and a reconciliation of Adjusted EPS to GAAP EPS is presented in the Certain Items and Reconciliation of Adjusted EPS table.

# CABOT CORPORATION CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		rch 31, 2012		ember 30, 2011
Dollars in millions, except share and per share amounts		audited)	(a	udited)
Current assets:				
Cash and cash equivalents	\$	366	\$	286
Accounts and notes receivable, net of reserve for doubtful accounts of \$4 and \$4		759		659
Raw materials		119		120
Work in process		4		3
Finished goods		260		233
Other		40		37
Total inventories		423		393
Prepaid expenses and other current assets		73		76
Deferred income taxes		27		35
Current assets held for sale (A)				106
Total current assets		1,648		1,555
Net property, plant and equipment		1,079		1,036
Goodwill		40		40
Equity affiliates		62		60
Assets held for rent		51		46
Notes receivable for sale of business		263		_
Deferred income taxes		185		261
Other assets		101		104
Non-current assets held for sale <sup>(A)</sup>		_		39
Total assets	\$	3,429	\$	3,141

<sup>(</sup>A) Includes amounts related to the sale of the Supermetals Business.

# CABOT CORPORATION CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Dollars in millions, except share and per share amounts	March 31, 2012 (unaudited)	September 30, 2011 (audited)
Current liabilities:		
Notes payable to banks	\$ 79	\$ 86
Accounts payable and accrued liabilities	496	461
Income taxes payable	55	34
Deferred income taxes	6	6
Current portion of long-term debt	48	57
Current liabilities held for sale (A)		12
Total current liabilities	684	656
Long-term debt	560	556
Deferred income taxes.	9	8
Other liabilities	298	299
Non-current liabilities held for sale (A)		6
Stockholders' equity:		
Preferred stock:		
Authorized: 2,000,000 shares of \$1 par value		
Issued and outstanding: None and none	_	_
Common stock:		
Authorized: 200,000,000 shares of \$1 par value		
Issued: 63,653,983 and 63,894,443 shares		
Outstanding: 63,399,863 and 63,860,777 shares	64	64
Less cost of 254,120 and 33,666 shares of common treasury stock	(8)	(1)
Additional paid-in capital	17	18
Retained earnings	1,576	1,314
Deferred employee benefits	` ,	(14)
Accumulated other comprehensive income		106
Total Cabot Corporation stockholders' equity		1,487
Noncontrolling interests		129
Total equity		1,616
Total liabilities and equity	\$ 3,429	\$ 3,141

 $<sup>^{(\</sup>mbox{\scriptsize A})}$  Includes amounts related to the sale of the Supermetals Business.

## **CABOT CORPORATION**

					Fisc	al 201	1				Fiscal 2012											
Dollars in millions, except per share amounts (unaudited)	Γ	Dec. Q.	N	Iar. Q.	Ju	ıne Q.	Se	pt. Q.	I	FY	D	ec. Q.	М	ar. Q.	June O.	Sept. Q.	I	FY				
The same of the sa								1														
Sales																						
Core Segment - Rubber blacks (A)		438		458		528		528	]	1,952		489		534			1	1,023				
Performance Segment		190		222		240		228		880		205		235				440				
Performance products		132		159		173		162		626		151		173				324				
Fumed metal oxides		58		63		67		66		254		54		62				116				
New Business Segment		24		32		33		28		117		25		30				55				
Inkjet colorants		14		16		20		15		65		15		15				30				
Aerogel		3		8		8		5		24		4		5				ç				
Superior MicroPowders		3		3		2		3		11		2		3				5				
Cabot Elastomer Composites		4		5		3		5		17		4		7				11				
Specialty Fluids Segment		17		13		12		27		69		14		27				41				
Segment Sales		669		725		813		811	3	3,018		733		826			1	1,559				
Unallocated and other (B)		25		14		23		22		84		29		18				47				
Net sales and other operating revenues	\$	694	\$	739	\$	836	\$	833	\$ 3	3,102	\$	762	\$	844			\$ 1	1,606				
Segment Earnings Before Interest and Taxes																						
Core Segment - Rubber blacks (A)		37		51		57		38		183		55		72				127				
Performance Segment		31		39		43		27		140		21		35				56				
New Business Segment		_		4		3		2		9		_		_			_	_				
Specialty Fluids Segment		6		1		3		12		22		5		16				21				
Total Segment Earnings Before Interest and Taxes (C)		74		95		106		79		354		81		123				204				
W-W-4-1-104																						
Unallocated and Other Interest expense		(10)		(10)		(9)		(10)		(39)		(10)		(9)				(19				
Certain items <sup>(D)</sup>		(4)		(7)		(5)		(3)		(19)		(5)		(9)				(14				
Unallocated corporate costs		(12)		(15)		(13)		(13)		(53)		(14)		(18)				(32				
General unallocated income (expense) (E)		1		(14)		(15)		(4)		(32)		4		(8)				(4				
Less: Equity in net earnings of affiliated companies, net of tax		(3)		(1)		(2)		(2)		(8)		(1)		(3)				(4				
Income from continuing operations before income taxes and		(3)		(1)		(2)		(2)		(0)		(1)		(3)								
equity in net earnings of affiliated companies		46		48		62		47		203		55		76				131				
Benefit (provision) for income taxes (including tax certain items)		15		(9)		(10)		(2)				(16)		(23)				(39				
Equity in net earnings of affiliated companies, net of tax		3		1		2		2		(6) 8		1		3				(39				
											_											
Income from continuing operations		64		40		54		47		205		40		56				96				
Income from discontinued operations, net of tax (F)	••••	16		16		13		8		53		11		189				200				
Net income	•••	80		56		67		55		258		51		245				296				
Net income attributable to noncontrolling interests, net of tax		5		5		7		5		22		5		5				10				
Net income attributable to Cabot Corporation	\$	75	\$	51	\$	60	\$	50	\$	236	\$	46	\$	240			\$	286				
Diluted earnings per share of common stock attributable to Cabot Corporation																						
Continuing operations (A)	\$	0.88	\$	0.52	\$	0.73	\$	0.64	\$	2.77	\$	0.55	\$	0.78			\$	1.33				
Discontinued operations (F)		0.25		0.24	,	0.19		0.12		0.80		0.16		2.92				3.08				
Net income attributable to Cabot Corporation			\$	0.76	\$	0.92	\$	0.76	\$	3.57	\$	0.71	\$	3.70				4.41				
Adjusted earnings per share	Ф	1.13	φ	0.70	Ψ	0.72	Ψ	0.70	φ	۱ د.د	ψ	0.71	φ	3.70			φ	∓. <del>~+</del> 1				
Adjusted EPS (G)	2	0.55	\$	0.57	\$	0.76	\$	0.55	\$	2.43	\$	0.63	\$	0.96			\$	1.59				
Weighted average common shares outstanding	ψ	0.55	Ψ	0.57	Ψ	3.70	Ψ	3.33	Ψ	2.13	Ψ	5.05	Ψ	5.70			Ψ	2.00				
Diluted		65.2		65.5		65.6		65.5		65.4		64.2		64.0				64.1				

<sup>(</sup>A) In the fourth quarter of fiscal 2011, Cabot entered into an agreement to sell the Supermetals Business ("CSM"). This transaction closed in January 2012. Because of this sale agreement, the results of CSM, which were previously included in the Core Segment are now presented as Discontinued Operations for all periods presented.

<sup>(</sup>B) Unallocated and other reflects royalties paid by equity affiliates, other operating revenues, external shipping and handling fees, and the impact of unearned revenue.

<sup>(</sup>C) Segment EBIT is a measure used by Cabot's Chief Operating Decision-Maker to measure consolidated operating results, assess segment performance and allocate resources. Segment EBIT includes equity in net earnings of affiliated companies, royalty income, and allocated corporate costs.

<sup>(</sup>D) Details of certain items are presented in the Certain Items and Reconciliation of Adjusted EPS table.

<sup>(</sup>E) General unallocated income (expense) includes foreign currency transaction gains (losses), interest income, dividend income, the profit related to unearned revenue, and the impact of LIFO accounting.

<sup>(</sup>F) Amounts relate to the divesture of the CSM business as discussed in note (A), and in fiscal year 2011, certain tax and legal settlements in connection with other discontinued operations.

<sup>(</sup>G) Adjusted EPS is a non-GAAP measure, and a reconciliation of Adjusted EPS to GAAP EPS is presented in the Certain Items and Reconciliation of Adjusted EPS table.

#### CABOT CORPORATION CERTAIN ITEMS AND RECONCILIATION OF ADJUSTED EPS

oriods ended March 31 ollars in millions, except per share amounts (unaudited)			d	Oin M	L -		Th	la a the a	0: ••				
onais in minioris, except per snare amounts (unaudited)		Three Mon	ths Dollars in Millio	Six Mont	hs	Three Months Six Months Per Share After Tax							
	21	012		ons 2012	2012	201:	2	2011	2012	2012			
		\$	\$	\$	\$	per sha		per share <sup>(A)</sup>	per share <sup>(A)</sup>	per share			
ertain items before and after income taxes													
obal restructuring activities	\$	(9) \$	(7) \$	(12) \$	(11)	s	(0.14) \$	(0.07)	\$ (0.18)	\$ (0.			
nvironmental reserves and legal settlements	•	_ (0, 0	_ (., •	(2)		•	_	, (c.c.,	(0.02)	, (c.			
Total certain items before tax		(9)	(7)	(14)	(11)	-	(0.14)	(0.07)	(0.20)	(0.1			
ax impact of certain items		1	2	2	3		(0.14)	(0.07)	(0.20)	(0.			
ax impact of Japan foreign exchange losses		(3)	_	(3)	_		(0.05)	_	(0.05)	_			
screte tax items		1	1	(1)	26		0.01	0.02	(0.01)	0.4			
Total tax certain items		(1)	3	(2)	29		(0.04)	0.02	(0.06)	0.4			
Total certain items after tax		(10)	(4)	(16)	18	-	(0.04)	(0.05)	(0.06)	0.4			
Total Certain Items after tax		(10)	(4)	(10)	10		(0.16)	(0.05)	(0.26)	0.2			
scontinued operations after income taxes (B)													
SM business divestiture after tax		189	16	200	31		2.92	0.24	3.08	0.4			
scontinued operations after tax - other		_	_	_	1		_	_	_	0.0			
Total discontinued operations after tax	\$	189 \$	16 \$	200 \$	32	\$	2.92	0.24	\$ 3.08	\$ 0.4			
ABLE 2: CERTAIN ITEMS STATEMENT OF OPERATIONS LINE ITEM													
eriods ended March 31		Three Mon	ths	Three Mor	nths								
ollars in millions, Pre-Tax (unaudited)	20	012	2012 2	2012	2012								
atement of Operations Line Item													
ost of sales	\$	(9) \$	(7) \$	(12) \$	(10)								
elling and administrative expenses	•	_ (0, 0	_ (., •	(2)	(1)								
	\$	(9) \$	(7) \$	(14) \$	(11)								
Total certain items	_\$	(a) p	(1) \$	(14) \$	(11)								
ABLE 3: RECONCILIATION OF TAX CERTAIN ITEMS priods ended March 31		Three Mon	41	Three Mor	- th-								
ollars in millions (unaudited)	21			2012	2012								
		··-			2012								
econciliation of (Provision) benefit for income taxes, excluding													
certain items to (Provision) benefit for income taxes		(00) A	(0)	(00) 6									
rovision) benefit for income taxes ess: Tax certain items	\$	(23) \$	(9) <b>\$</b>	(39) \$	6								
	\$	(1)	(12) \$	(2)	29								
(Provision) benefit for income taxes, excluding certain items	\$	(22) \$	(12) \$	(37) \$	(23)								
ABLE 4: RECONCILIATION OF ADJUSTED EPS BY QUARTER FISCAL 2011 and FISC	AL 2012												
DN-GAAP MEASURE:													
eriods ended (unaudited)		Fisc	al 2011 <sup>(A)</sup>				F	Fiscal 2012 <sup>(A)</sup>					
er Share, After Tax									FY 2012				
	Dec. Q Ma	ar. Q J	lune Q Se	ept. Q F	Y 2011	Dec.	Q	Mar. Q	YTD				
acception of Adjusted FDC to CAAD FDC		0.76 \$	0.92 \$	0.76 \$	3.57	\$	0.71 \$	3.70	\$ 4.41				
econciliation of Adjusted EPS to GAAP EPS at income per share attributable to Cabot Corporation	: 112 ¢	U.1U D	U.32 P	0.10 \$		Ψ	0.71	2.92					
et income per share attributable to Cabot Corporation \$		0.24	0.19	0.12	0.80				3.08				
	0.25	0.24	0.19 0.73 \$	0.12 0.64 \$	0.80 2.77	\$	0.16		\$ 1.33	•			
et income per share attributable to Cabot Corporation ss: Net income per share from discontinued operations <sup>(B)</sup>	0.25					\$							